

BENJAMIN B. DUNFORD

Professor of Management

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EDUCATION

Ph.D. (May, 2004). *Cornell University*, Industrial and Labor Relations, with emphasis on Human Resource Studies, Minors in Statistics and Organization Theory.

M.S. (August, 1998). *Indiana University-Purdue University Indianapolis*, Industrial and Organizational Psychology

B.S. (May, 1996). *Brigham Young University*, Psychology

ACADEMIC APPOINTMENTS

October 2022 – Present. Academic Director of MBA programs - Hybrid and Residential, Krannert School of Management, *Purdue University*

May 2021- Present. Professor, Krannert School of Management, *Purdue University*

December 2019. Visiting professor. *Nanjing University* School of Management. Nanjing, China.

April 2015- 2017. Visiting faculty for MBA programs. *Seoul National University*. Seoul, Korea.

March 2015-Present. Faculty Scholar. Regenstrief Center for Healthcare Engineering, *Purdue University*.

June 2014-Present. Courtesy appointment as Associate Professor in the Department of Psychological Sciences, College of Health and Human Sciences, *Purdue University*

August 2011-May 2021. Associate Professor with tenure, Krannert School of Management, *Purdue University*

August 2004-July 2011. Assistant Professor, Krannert School of Management, *Purdue University*

January 2004- May 2004. Instructor, School of Industrial and Labor Relations, *Cornell University*.

AWARDS AND HONORS

Excellence in Teaching Award, IMM 2022. Recognition for outstanding teaching in the Krannert IMM Executive MBA program by the graduating class of 2022.

1st Runner Up. 2022 Salgo-Noren award for the Outstanding Teacher of the year in the graduate program. Krannert Graduate School of Management, Purdue University.

Executive MBA Professor of the Year 2021. Purdue University.

2nd Runner Up. 2021 Salgo-Noren award for the Outstanding Teacher of the year in the MBA program. Krannert Graduate School of Management, Purdue University.

Executive MBA Professor of the Year 2020. Krannert Graduate School of Management, EMBA.

Winner. 2020 Salgo-Noren award for the Outstanding Teacher of the year in the MBA program. Krannert Graduate School of Management, Purdue University.

Executive MBA Professor of the Year 2019. Krannert Graduate School of Management, EMBA.

2nd Runner Up. 2019 Salgo-Noren award for the Outstanding Teacher of the year in the MBA program. Krannert Graduate School of Management, Purdue University

Krannert Faculty Fellow Award, for Academic years 2018-2019, 2019-2020. Purdue University.

Executive MBA Professor of the Year 2018. Krannert Graduate School of Management, EMBA.

Distinguished Professor Recognition for outstanding teaching evaluations: Professional Masters Programs Krannert School of Management, Purdue University, 2004-Present.

Academy of Management Best Papers Award Winner. Organizational Behavior Division. Academy of Management, Annual Conference, August 2018. Chicago, IL:

McLean, S., Courtwright, S., Yim, J., & Dunford, B. Inspired to Inspire: An Attachment Theory Perspective Linking Family-Work Enrichment and Inspirational Leadership.

Distinguished Professor Recognition for outstanding teaching evaluations: Undergraduate Study Abroad Program, Krannert School of Management, Purdue University. 2017.

Winner of the Best Reviewer Award. *Human Resource Management Review*, 2017.

Academy of Management Best Papers Award Winner. Human Resources Management Division. Academy of Management, Annual Conference, August 2016. Anaheim, CA:

Perrigino, M. B., Dunford, B. B., & Boss, R. W. Exploring the black box between pay dispersion and performance: A conditional indirect effects model.

Research Fellowship Grant, Regenstrief Center for Healthcare Engineering, Purdue University. \$177,000 for health care research. Course Buy Out Fall 2016.

Research Fellowship Grant, Regenstrief Center for Healthcare Engineering, Purdue University. \$35,560 for health care research. Graduate Assistant Funding, Summer – Fall 2015.

Labor and Employee Relations Association Competitive Papers Award Winner. Labor and Employee Relations Association, Annual Conference, May 2015. Pittsburgh, PA:

Dunford, B. B., Boss, R. W., & Kim, E. I. Maintaining employee engagement following a firm-wide pay freeze: A fairness perspective.

Academy of Management Best Papers Award Winner. Organization and Management Theory Division. Academy of Management, Annual Conference, August 2015. Vancouver, British Columbia, CA:

Dunford, B. B., & Perrigino, M. The Organization Made Us Do it: Demanding Formalization and Workaround Attributions.

AILR/LERA Best Papers Award Winner. Labor and Employee Relations Association, Annual Conference May 2015. Pittsburgh, PA:

Dunford, B. B., & Perrigino, M. The social construction of workarounds in organizational hierarchies.

All Conference Top Rated Posters Award Winner, Society for Industrial and Organizational Psychology, Annual Conference April 2015, Philadelphia, PA:

Dunford, B. B., Wilson, K. S., Tay, L., & Boss, R. W. The impact of department burnout on individual job performance: A multilevel burnout withdrawal crossover model.

Distinguished Professor Recognition for outstanding teaching evaluations: Global Entrepreneurship Program, Krannert School of Management, Purdue University. 2014-2015.

Research Fellowship Grant, Regenstrief Center for Healthcare Engineering, Purdue University. \$260,830 for health care research. Course buyout, 2014-2015 academic year.

Winner of the 2012 Academy of Management Healthcare Management Division Best Theory to Practice award:

Dunford, B. B., Boss, R. W., Boss, A. D., Zara, G., & Grooms, R. Can Entire Departments Be Burned Out? A Conservation of Resources Perspective on Burnout Contagion. Paper presented at the Academy of Management Meetings, Boston, MA. August, 2012.

Winner of the 2011 Douglas McGregor Award for the best paper published in the *Journal of Applied Behavioral Science* in 2010:

Boss, R. W., Dunford, B. B., Boss, A. B., & McConkie, M. (2010). Sustainable change in the public sector: The longitudinal benefits of organization development. *Journal of Applied Behavioral Science*, 46(4), 436-472.

2010 summer faculty grant from the Purdue Research Foundation for: “The impact of burnout contagion on employee and team performance.”

Winner of the 2010 Edgar C. Hayhow Award by the American College of Healthcare Executives, for the article of the year in the *Journal of Healthcare Management*:

Angermeier, I., Dunford, B. D., Boss, A. D., Boss, R. W. (2009). Improving healthcare effectiveness: The impact of participative management perceptions on customer service, medical errors, burnout, and turnover intentions. *Journal of Healthcare Management*, 52(2): 127-141.

Best Papers Competition Award Winner, Labor and Employee Relations Association Annual Conference, January 2007, Chicago:

“Consequences of employee investments in company stock: More harm than good or just unnecessary?” With Deidra Schleicher and Liang Zhu.

John and Mary Willis Young Faculty Scholar Award for Excellence in Research, 2004-2005 Academic year. Krannert School of Management, Purdue University.

HR Doctoral Consortium participant, 2002 Academy of Management Meetings, Denver, CO.

Best Student Paper, HR Division: 2001 Academy of Management, Washington, D.C.: “The dark side of stock options: Downside risk and employee separation.” With John Boudreau and Wendy Boswell.

TEACHING EXPERIENCE (EVALUATIONS AVAILABLE ON REQUEST)

EXECUTIVE EDUCATION (2008- Present)

KRANNERT EXECUTIVE DEGREE PROGRAMS (2013-PRESENT)

Courses Taught (Program):

- Negotiations (Executive MBA Core)
- Leadership (IMM Core)
- Change Management (Executive MBA Core, IMM Core)
- Employee Engagement and Motivation (Executive MBA Elective)

- Team Dynamics (Executive MBA Elective)
- International Negotiations (Global Entrepreneurship Program Core)
- Compensation (Executive MBA Elective)

NON-DEGREE CERTIFICATE PROGRAMS (2008-PRESENT)

Courses Taught (Program):

- Leadership (Advanced Management Principles, Council for Management Development, Technical Management Institute, Back to School Alumni Day)
- Negotiations (Advanced Management Principles, and Council for Management Development)
- Human Capital Management (Technical Management Institute, Business Management Principles)

CUSTOM NON DEGREE PROGRAMS (2014-PRESENT)

Change management and Strategy Implementation

- Symphony Program, Adama Corporation: for sales and marketing executives in 130 countries.
- Tempo Program, Adama Corporation: for sales and marketing executives in 130 countries.
- TDIV Program John Deere: for sales and marketing executives in 6 countries
- ACE Program John Deere: for sales and marketing executives in 6 countries
- Syngenta AA Program, for sales executives in 4 countries

Negotiations and Trust Building

- National Conference, Purdue Center for Agriculture and Business: for Agriculture executives in North America

Leadership Development Seminars- Private Consulting

- Assurant corporation
- Bandidos Restaurants
- Cameron Memorial Community Hospital
- Indiana University Health System
- L-A Electric, Inc.
- Marion County Department of Public Health
- Principal Financial Group
- Purdue University Division of Recreational Sports

KRANNERT OPEN ENROLLMENT EXECUTIVE PROGRAMS (2021-PRESENT)

- Change Management (2 day program for executives where I am the sole instructor)
- Interpersonal Dynamics (2 day program for executives where I am the sole instructor)

INTERNATIONAL TEACHING (2014- Present)

CEIBS China GEMBA Program

- Change management

Seoul National University Global MBA program

- Employee Engagement and Compensation for General Managers

Nanjing University School of Management. Nanjing China. EMBA Program.

- Change management

Study Abroad Programs Purdue University.

- Organizational Behavior. Florence Italy, Paris France, Syracuse (Sicily), Italy.

IN-LOAD TEACHING (2004-Present)

Krannert Full Time Masters Programs (MBA, All Specialty Masters Programs)

Courses Taught

- Change Management
- Negotiations
- Team Performance
- Compensation
- Employee Relations
- Labor Relations

Krannert Undergraduate Programs

Courses Taught

- Industrial Relations
- Change Management
- Organizational Behavior

ILR School, Cornell University (22004)

Courses Taught (Program):

- Managing Compensation (MILR)
- Employee Training and Development (Undergraduate)

TEACHING INTERESTS

Change Management and Strategy Implementation, Interpersonal relationships, Leadership, Negotiations, Team Performance, Reward Systems, Labor and Employee Relations, Strategic Human Resource Management.

CONSULTING

I have provided numerous consulting services to clients of various kinds. Services include: executive coaching, climate surveys, compensation design, organizational structure design, 360 degree feedback analysis, team building facilitation, conflict management, personal management interviews, strategic planning, action planning, and leadership development training.

Client List:

- Adama Agricultural Solutions, Ltd. (Tel Aviv, Israel)
- Assurant Corporation
- Bandidos Restaurant Chain
- BestLock Corporation
- Cameron Memorial Hospital
- Conway Regional Healthcare System
- Department of Agriculture, Purdue University
- Department of Recreation and Wellness, Purdue University
- Deseret News
- Flame University (Pune, India)
- iConnect Patient Access Center
- Indiana Judiciary
- Indiana State Bar Association
- Indiana Supreme Court
- ITAP: Information Technology, Purdue University
- IU Arnett Hospital
- IU Health Physicians
- John Deere Corporation
- L-A Electric, Inc.
- Marion County Public Health Department
- Marion County WIC Program
- Medical Visions, Inc.
- Nanshan America, LLC.
- Nortel Networks Corporation
- Organizational Development Associates
- Principal Financial Group
- Providence Hospital
- Purdue University Academic Advisors
- Spartanburg Regional Healthcare System
- Syngenta Corporation

PUBLICATIONS

Note: *Denotes current or former student.

*Pratt, B. R., Ashkanani, A., Dunford, B. B., Morgeson, F. P., Vogus, T. J. Alexander, M. & Troup, M. (2023). Unsafe by Design: Infusion Task Reallocation and Safety Perceptions in US Hospitals. In press at *Healthcare Management Review*, 48(1). 14-22.

*Ashkanani, A, Dunford, B. B. & Mumford, K. J. Impact of Motivation and Workload on Service Time Components: An Empirical Analysis of Call Center Operations. Published Online: 20 Jul 2022 at *Management Science*.

*Mclean, S., Courtwright, S., & *Yim, J, & Dunford, B. Transformed by the Family: An Episodic, Attachment Theory Perspective on Family-Work Enrichment and Transformational Leadership. (2021) *Journal of Applied Psychology*. Online first publication. Feb 22, 2021. <https://doi.org/10.1037/apl0000869>

*Perrigino, M. B., *Chen, H-Z., Dunford, B. B., & *Pratt, B. If we see, will we agree? Unpacking the complex relationship between stimuli and team climate strength. (2021). *Academy of Management Annals*. Online first publication. Feb 2, 2021. <https://doi.org/10.5465/annals.2019.0067>

Call[^], M., Campbell[^], B., Dunford[^], B. B., Boswell, W. R. & Boss, R.W. Shining with the Stars? Unearthing how group star proportion shapes non-star performance. (2021). *Personnel Psychology*, 74(3), 543-572. [^]Authors contributed equally.

*Perrigino, M. B., Dunford, B. B., & *Pratt, B. R. Psychological Ownership in Open Source Electronic Medical Records Communities. (2021) *Journal of Humanities and Applied Social Sciences*. 2 (3), 181-196.

Dunford, B. B., Mumford, K. J., Boss, R. W., Boss, A. D., & Boss, D. S. (2020). Integrated conflict management systems pay off with lower levels of formal grievances and lower turnover rates. *Industrial and Labor Relations Review*, 73(2), 528-551.

*Perrigino, M. B., Dunford, B. B., Troup, M., Boss, R. W., & Boss, D. S. (2019). Work-family culture within hospitals: An interdepartmental analysis of employee engagement and retention. *Health Care Management Review*, 44(4), 296-305.

Boss, R. W., Boss, A. D., Boss, D. S., Dunford, B. B., & *Perrigino, M.B. (2018) Resolving intractable conflicts through third party facilitation: A 14-year study. *Journal of Applied Behavioral Science*. 54(3) 234–271.

*Perrigino, M. B., Dunford, B. B., & Wilson, K. (2018). Actions, negative reactions and negative recoil effects: A unifying perspective on work family backlash. *Academy of Management Annals*, 12 (3), 3-31.

Dunford, B. B., & *Perrigino, M. B. (2017). The social construction of workarounds in organizational hierarchies. *Advances in Industrial Labor Relations*, 24, 7-28.

*Perrigino, M. B., Dunford, B. B., Vermace, B., Tucker, S., J., & Rempher, K. J. (2017). Age Differences and the Acceptance of Infusion Pump Technology. *Journal of Infusion Nursing*, 40(4), 238-244.

Dunford, B. B., *Perrigino, M. B., Tucker, S., Gaston, C., Young, J., Vermace, B. Walroth, T., Buening, N., Skillman, N., & Berndt, D. Organizational, cultural and psychological determinants of smart infusion pump workarounds (2017). A study of 3 US health systems. In press at *Journal of Patient Safety*. 13(3), 162-168.

*Perrigino, M., Dunford, B. B., Gaston, C., & Berndt, D. (2016). Taking another view: How nurses perceive infusion pumps as demanding for both themselves and their patients. In press at *Journal of Infusion Nursing*, 39(4), 225-234.

*Pratt, B., Dunford, B. B., & *Perrigino, M. B. (2016). Beyond pay for performance: An ownership perspective for providing quality primary healthcare at a sustainable cost. *Labor and Employee Relations Research Volume*, 19-50.

*Perrigino, M. B., & Dunford, B. B. (2016). The unique effects of general and specific support in health care technology: An empirical examination of the principle of compatibility. *Health Care Management Review*, 41(4), 334-343.

*Hansen, S. D., Dunford, B. B., Alge, B. J., & Jackson, C. J. (2016). Corporate Social Responsibility, Ethical Leadership and Trust Propensity: A Multi-Experience Model of Perceived Ethical Climate. *Journal of Business Ethics*. 137(4), 649-662.

Dunford, B. B., Jackson, C. L., Boss, A. D., Tay, L., & Boss, R. W. (2015). Be Fair, Your Employees Are Watching: A Relational Response Model of External Third-Party Justice. *Personnel Psychology*, 68(2), 319-352.

Dunford, B., B., Boss, A. D., & Boss, R. W. (2014). Can Entire Departments be Burned Out? A Conservation of Resources Perspective on Burnout Contagion. *Journal of Healthcare Management* 59(4), 305-306.

*Hansen, S. D., Alge, B. J., Brown, M. E., Jackson, C. L., & Dunford, B. B. (2013). Ethical leadership: Assessing the value of a multifoci social exchange perspective. *Journal of Business Ethics*. 115 (3), 435-449.

Dunford, B. B., Shipp, A., Boss, R. W., Angermeier, I, & Boss, A. D. (2012). Is burnout static or dynamic? A career transitions perspective of employee burnout trajectories. *Journal of Applied Psychology*, 97 (3), 637-650.

Zimmerman, R. D., Boswell, W. R., Shipp, A., Dunford, B. B., & Boudreau, J. W. Explaining the pathways between personality and employees' job search behavior. (2012) *Journal of Management*, 38 (5), 1450-1475.

*Hansen, S. D., Dunford, B. B., Boss, A. D., Boss, R. W., & Angermeier, I. (2011). Corporate social responsibility and the benefits of employee trust: A cross disciplinary perspective. *Journal of Business Ethics*, 102: 29-45.

Boss, R. W., Dunford, B. B., Boss, A. B., & McConkie, M. (2010). Sustainable change in the public sector: The longitudinal benefits of organization development. *Journal of Applied Behavioral Science*, 46(4), 436-472.

*Chullen, C. L., Dunford, B. B., Boss, R. W., Angermeier, I., & Boss, A. D. (2010). Minimizing deviant behavior in healthcare organizations: The effects of supportive leadership and job design. *Journal of Healthcare Management*, 55(6), 381-399.

Dunford, B. B., Boswell, W. R., & Boudreau, J. W. (2010). When do high level managers believe they can influence the stock price? Antecedents of stock price expectancy cognitions. *Human Resource Management*, 49(1), 23-34.

Angermeier, I., Dunford, B. B., Boss, A. D., & Boss, R. W. (2009). Improving healthcare effectiveness: The impact of participative management perceptions on customer service, medical errors, burnout, and turnover intentions. *Journal of Healthcare Management*, 52(2), 127-141.

Dunford, B. B., Schleicher, D. J., & *Zhu, L. (2009). The relative importance of voluntary stock investment: Is stock ownership unnecessary for establishing an ownership culture? *Advances in Industrial and Labor Relations*, 16, 1-28.

Dunford, B. B., Oler, D. K., & Boudreau, J. W. (2008). Underwater stock options and voluntary executive turnover: A multi-disciplinary perspective integrating behavioral and economic theories. *Personnel Psychology*, 61, 687-726.

Dunford, B. B., Boudreau, J. W., & Boswell, W. R. (2005). Out-of-the-money: The impact of underwater stock options on executive job search. *Personnel Psychology*, 58, 67-101.

Boswell, W. R., Boudreau, J. W., & Dunford, B. B. (2004). The outcomes and correlates of job search objectives: Searching to leave or searching for leverage? *Journal of Applied Psychology*, 89, 1083-1091.

Wright, P., Dunford, B. B., & Snell, S. (2001). Human resources and the resource based view of the firm. *Journal of Management*, 27(6), 701-721.

Article reprinted in Randall S. Schuler and Susan E. Jackson (Eds.). *Strategic Human Resource Management*, 2nd Edition (2006). Malden, MA: Blackwell Publishing, Ltd.

Devine, D. J., Clayton, L. D., Dunford, B. B., Seying, R. P., & Pryce, J. (2001). Jury decision making: 45 years of empirical research on deliberating groups. *Psychology, Public Policy, and Law*, 7(3), 622-727.

Devine, D. J., Clayton, L. D., Phillips, J. L., Dunford, B. B., & Melner, S. B. (1999). Teams in organizations: Prevalence, characteristics and effectiveness. *Small Group Research*, 30, 678-711.

Dunford, B. B., & Devine, D. J. (1998). Employment at-will and employee discharge: A justice perspective on legal action following termination. *Personnel Psychology*, 51, 903-934.

REFEREED CONFERENCE PROCEEDINGS PUBLICATIONS

*McClellan, S. T., *Yim, J., Courtwright, S. H. & Dunford, B. B. Inspired to Inspire: An Attachment Theory View of Family Enrichment and Inspirational Leadership Academy of Management Proceedings Volume 2018, Issue 1, 02 Jul 2018.

Perrigino, M. B., Ashkanani, A., & Dunford, B. B. Does Agreement Always Matter? The Case of Moderately Satisfied Work Units. Academy of Management Proceedings Volume 2018, Issue 1, 02 Jul 2018.

*Pratt, B. J., Dunford, B. B., Morgesen, F., Vogus, T. J., & *Ashkanani, A. Contextual Task Reallocation in Healthcare: Definition, Mechanisms, and Perceived Outcomes. Academy of Management Proceedings, Volume 2017, Issue 1, 1 Jan 2017.

Call, M. Dunford, B. B., & Boswell, W. R. Working with Stars: The Impact of Work Unit Star Employee Configuration on Coworker Performance. Academy of Management Proceedings Volume 2017, Issue 1, 1 Jan 2017.

*Kim, E. I., Dunford, B. B. Boss, R. W., & Boss, D. It's Not If But How: Personal Management Interviews for Sustainable Conflict Resolution. Academy of Management Proceedings Volume 2017, Issue 1, 1 Jan 2017.

*Perrigino, M., Dunford, B. B., & Boss, R. W. (2016). Exploring the black box between pay dispersion and performance: A conditional indirect effects model. Academy of Management Best Papers Award Winner. Human Resources Management Division. Academy of Management, Annual Conference, August 2016.

*Perrigino, M. B., Dunford, B. B., Vermace, B. J., Tucker, S. J., & Rempher, K. J. Generational Differences and the Acceptance of Infusion Pump Technology. Academy of Management Proceedings Volume 2016, Issue 1, 1 Jan 2016.

Dunford, B. B., & Perrigino, M. The Organization Made Us Do it: Demanding Formalization and Workaround Attributions. Best Paper Proceedings. Academy of Management Conference, August, 2015.

Dunford, B. B., Schleicher, D., *Zhu, L., & Kang, S. Unintended Consequences of Voluntary Company Stock Investment. Academy of Management Annual Conference, August 2015.

*Perrigino, M., & Dunford, B. B. Deontic Technology Perceptions: A Complimentary View to Perspectives on Technology Acceptance Paper accepted for presentation at the Academy of Management Annual Conference. August 2015.

Dunford, B. B., Boss, R. W., Boss, A. D., Zara, G., & Grooms, R. Can Entire Departments be Burned Out? A Conservation of Resources Perspective on Burnout Contagion. Academy of Management Proceedings Volume 2012, Issue 1, 02 Jul 2012.

*Hansen, S. D., Alge, B. J., Dunford, B. B., Jackson, C. L., & Brown, M. E. CSR and Ethical Leadership: An Inferential-Impression Model of Ethical Behavior. Academy of Management Proceedings Volume 2012, Issue 1, 02 Jul 2012.

Zimmerman, R. D., Shipp, A. J., Dunford, B. B., & Boudreau, J. W. An approach-avoidance approach to employees' job search behavior. Best paper proceedings, Academy of Management, August, 2011.

Boss, R. W., Dunford, B. B., Boss, A. D., & McConkie, M. L. Preserving the peace through organization development: 30 years of successful organizational change. Best paper proceedings, Academy of Management Conference, August, 2009.

PEER REVIEWED BOOK CHAPTERS AND OTHER PUBLICATIONS

*Pratt, B. R., Dunford, B. B., Morgeson, F. P., Vogus, T. J. & Alexander, M. (2018). The State of Infusion Administration in US Health Care: Prevalence of the Primary Care Model and Its Dual Effects on Nurse Engagement and Burnout. *INSider*. May/June, 4-8.

Dunford, B. B. (2017). What problems are you trying to solve? Perspectives from INS partners. *Journal of Infusion Nursing*, 40(5), 264.

Boudreau, J. W., Dunford, B. B., & Ramstad, P. (2001). The human capital "impact" on e-business: The case of encyclopedia Britannica. In N. Pal and J. M. Ray (Eds.), *Pushing the digital frontier: Insights into the changing landscape of e-business*. E-Business Research Center: Pennsylvania State University.

Boudreau, J. W., Boswell, W. R., Dunford, B. B., & Ray, P. (2002). Why top talent looks elsewhere. In *Competing through talent: An anthology for the talent-focused enterprise*, 258-263. Waltham, MA: BrassRing.

PAPERS CURRENTLY UNDER REVIEW

Dunford, B. B., Perrigino, M. B., Kim, E. The organization made us do it. Demanding formalization and organizational attributions for workarounds. Under review at *Personnel Psychology*.

WORKING PAPERS (COMPLETE DRAFTS AVAILABLE ON REQUEST)

*Kim, E., Dunford, B.B., Boss, R.W., Troup, M., Boss, D.S. Antecedents and outcomes of physician co-worker conflict: An integrative model for healthcare managers. Under review at *Personnel Psychology*.

Dunford, B. B., *Ashkanani, A., Wilson, K. S, Tay, L, & Boss, R. W. A Stress Induced Variation Model: Insights on stress response in organizations from evolutionary biology. In preparation for submission to *Academy of Management Review*.

*Chen, H., Dunford, B. B., & Boss, R. W. Hold on, it takes time: Network evolution and temporal externality of employee stardom in a turbulent time. In preparation for submission to *Organization Science*.

*Perrigino, M. B., Dunford, B. B., Campbell, E., & Boss, R. W. Variation in Family Supportive Supervision Perceptions: A multi-level perspective. In preparation for submission to *Journal of Applied Psychology*.

*Kleshinski, C., Wilson K. & Dunford, B. B. Am I being fair? Investigating leader and follower effects of interpersonal justice agreement. In preparation for submission to *Journal of Management*.

REFEREED CONFERENCE PRESENTATIONS

*Chen, H., Dunford, B. B., & Boss, R. W. Star Employees' Network Evolution and Dynamic Impact on Peer Performance, Presented at the 82nd Annual Meeting of the Academy of Management 2022 in Seattle, Washington.

*Kleshinski, C., Wilson K. & Dunford, B. B. Am I Being Fair? Implications of Dyadic Justice Agreement for Leader Well-being, Health, and Performance. Presented virtually at the 80th Annual Meeting of the Academy of Management August 2020 in Vancouver, BC, Canada.

*Chen, H., & Dunford, B. B. Non-Star Struck: Internal Mobility and The Network Evolution of B-Performers. Presented virtually at the 80th Annual Meeting of the Academy of Management August 2020 in Vancouver, BC, Canada.

Boss, R. W., Boss, A. D., Dunford, B. B., & Boss, D. Sustainable Long-Term Effects following Team-Building Interventions: A 29-Year Impact. Paper presented at the Annual Academy of Management Conference, Boston, MA August, 2019.

*Perrigino, M. B., *Montalbo, S., *Dickey, R., Dunford, B. B., Troup, M., & Boss, R. W. The Role of Resources in Reducing Citizenship Fatigue among Healthcare Workers. Paper presented at the Annual Academy of Management Conference, Boston, MA August, 2019.

*Perrigino, M. B., Dunford, B. B., *Ashkanani, A., & Boss, R. W. Does agreement always matter? The case of moderately satisfied work units. Paper presented at the Annual Academy of Management Conference, Chicago, IL, August, 2018.

*McLean, S., Courtwright, S., *Yim, J., & Dunford, B. Inspired to Inspire: An Attachment Theory Perspective Linking Family-Work Enrichment and Inspirational Leadership. Paper presented at the Annual Academy of Management Conference, Chicago, IL, August, 2018.

Dunford, B. B., Mumford, K. J., Boss, R. W., Boss, A. D., & Boss, D. S. Do it right or not at all: A longitudinal evaluation of a conflict management system implementation. Annual Conflict Management Conference, Cornell University, Ithaca NY, November 2017.

*Ashkanani, A., & Dunford, B. B. Beyond Fixed Effects: A Motivational Perspective on Servers' Productivity in Service Queuing Systems. Annual INFORMS Meetings, October 2017, Houston, TX.

*Pratt, B. & Dunford, B. B. The changing nature of immunoglobulin infusions. 6th Annual Immunoglobulin National Society meetings. October 5-8, 2017, Las Vegas, NV.

*Kim, E. I, Dunford, B.B., Boss, R. W., & Boss, D. It's not if but how: Personal Management Interviews for Sustainable Conflict Resolution. Paper presented at the Annual Academy of Management Conference, Atlanta Georgia, August, 2017.

Call, M., Dunford, BB., & Boswell, W. R. Working with the stars: The impact of work unit star employee configuration on coworker performance. Paper presented at the Annual Academy of Management Conference, Atlanta Georgia, August, 2017.

*Pratt, B. R., Dunford, B. B., Morgeson, F., Vogus, T. J., & *Ashkanani, A. M. Contextual task reallocation in healthcare: Definition, mechanisms, and perceived outcomes. Paper presented at the Annual Academy of Management Conference, Atlanta Georgia, August, 2017.

*Ashkanani, A., & Dunford, B. B. Beyond Fixed Effects: A Psychological Perspective on Servers' Operational Performance in Service Queuing Systems. Paper presented at the 2017 Behavioral Operations Management Conference, Massachusetts Institute of Technology, Boston, MA. July 13-14, 2017.

*Ashkanani, A., & Dunford, B. B. Beyond Fixed Effects: A Psychological Perspective on Servers' Operational Performance in Service Queuing Systems. Paper presented at the 2017 Productions and Operations Management Society (POMS). Seattle, WA. (2017, May).

*Pratt, B. & Dunford, B. B. Infusion task reallocation: A normative study. Paper presented at the Infusion Nursing Grand Round Panel at the Annual Infusion Nurses Society Conference May 6-8, 2017, Minneapolis, MN.

*Perrigino, M. B., & Dunford, B. B. Volunteer engagement and retention in open source communities. Open MRS 2016 Implementers Conference, Kampala, Uganda. (2016, December).

*Perrigino, M., Dunford, B. B., & Boss, R. W. (2016). Exploring the black box between pay dispersion and performance: A conditional indirect effects model. Paper presented at the Academy of Management Annual Conference. Anaheim, CA. (2016, August).

*Perrigino, M. B., Dunford, B. B., Vermace, B. J., & Tucker, S. Generational Differences and the Acceptance of Infusion Pump Technology. Paper presented at the Academy of Management Annual Conference. Anaheim, CA. (2016, August).

*Perrigino, M. B., Dunford, B. B., Vermace, B. J., & Tucker, S. Generational differences and Healthcare Technology Satisfaction. Paper presented at the *Nursing Odyssey Conference, Sigma Theta Tau International Nursing Honor Society*. Ontario, CA. (2015, October).

Dunford, B. B., & *Perrigino, M. The Organization Made Us Do it: Demanding Formalization and Workaround Attributions. Paper presented at the Academy of Management Annual Conference. Vancouver, British Columbia, CA. (2015, August).

Dunford, B. B., Schleicher, D., *Zhu, L., & Kang, S. Unintended Consequences of Voluntary Company Stock Investment. Paper presented at the Academy of Management Annual Conference. Vancouver, British Columbia, CA. (2015, August).

*Perrigino, M., & Dunford, B. B. Deontic Technology Perceptions: A Complimentary View to Perspectives on Technology Acceptance. Paper presented at the Academy of Management Annual Conference. Vancouver, British Columbia, CA. (2015, August).

Dunford, B. B., Boss, R. W., & *Kim, E. I. Maintaining employee engagement following a firm-wide pay freeze: A fairness perspective. Paper presented at the 2015 *Labor and Employee Relations Association*. Pittsburgh, PA. (2015, May).

Dunford, B. B., & *Perrigino, M. The social construction of workarounds in organizational hierarchies. Paper accepted for presentation at the Labor and Employee Relations Association. Pittsburgh, PA (2015, May).

Dunford, B. B. & Avgar, A. A. Linking work practices and organizational outcomes in the healthcare industry. Symposium Co-Organizer. Labor and Employee Relations Association. Pittsburgh, PA (2015, May).

*Perrigino, M. B., Dunford, B. B., Berndt, D., & Gaston, C. L. Taking another view: How nurses perceive infusion technology are demanding for both themselves and their patients. Paper presented at the *Infusion Nurses Society Annual Conference*. Louisville, KY. (2015, May).

Eun, S. W., Dunford, B. B., Hom, P. W., Lee, T. W., Maertz, C. P., & Zimmerman, R. Two major challenges in turnover research: Theory Proliferation and Time. Panel discussion

presented at the 30th Annual meeting of the Society for Industrial and Organizational Psychology. Philadelphia, PA (2015, April).

Dunford, B. B., Wilson, K. S., Tay, L., & Boss, R. W. The impact of department burnout on individual job performance: A multilevel burnout withdrawal crossover model. Paper presented at the 30th Annual meeting of the Society for Industrial and Organizational Psychology. Philadelphia, PA (2015, April).

*Perrigino, M., & Dunford, B. B. The Unique Effects of General and Specific Support in Healthcare Technology: An Empirical Examination of the Principle of Compatibility Paper presented at the Academy Health Conference. Bethesda MD (2014, May).

Dunford, B. B. Workarounds and cross disciplinary teams: Evidence based insights. Paper presented at the Infusion Pump Informatics Conference, Regenstrief Center for Healthcare Engineering. Indianapolis, IN (2014, May).

Dunford, B. B., & *Perrigino, M. Organizational, Cultural and Psychological Determinants of Smart Pump Workarounds. A Study of Three US Health Systems. Paper presented at the Infusion Pump Informatics Conference, Regenstrief Center for Healthcare Engineering. Hosted by Purdue University (2013, February).

Dunford, B. B., Boss, R. W., Boss, A. D., Zara, G., & Grooms, R. Can entire departments be burned out? A conservation of resources perspective on burnout contagion. Paper presented at the 72nd Annual meeting of the Academy of Management, Boston, MA (2012, August).

*Hansen, S.D., Alge, B. J., Dunford, B. B., Jackson, C. L., & Brown, M. E. CSR and ethical leadership: An inferential impression model of ethical behavior. Paper presented at the 72nd Annual meeting of the Academy of Management, Boston, MA (2012, August).

Dunford, B. B., *Williams, T. A., Boss, A. D., Boss, R. W., Angermeier, I. Strategic pay fairness and employee engagement in the healthcare sector. Paper presented at the 71st Annual Meeting of the Academy of Management, San Antonio, TX (2011, August).

Zimmerman, R. D., Shipp, A. J., Dunford, B. B., & Boudreau, J. W. An approach-avoidance approach to employees' job search behavior. Paper presented at the 71st Annual Meeting of the Academy of Management, San Antonio, TX (2011, August).

*Hansen, S. D., Alge, B. J., Brown, M. E., Jackson, C. L., & Dunford, B. B. Ethical leadership and employee commitment: A multifoci social exchange perspective. Paper presented at the 71st Annual Meeting of the Academy of Management, San Antonio, TX (2011, August).

Dunford, B. B., *Sathyamurthy, K., Angermeier, I., Boss, R. W., Sinclair, K., Duggar, S., & Nyp, R. Generational differences in healthcare employee voluntary turnover: One retention strategy doesn't fit all. Presented at the annual Southwestern Academy of Management Conference, Houston, TX (March 2011).

Dunford, B. B., Jackson, C. L., Boss, A. D., Boss, R. W., & Angermeier, I. External third party justice: A social exchange and social identity approach. Presented at the annual Academy of Management Conference, Montreal, Canada (August, 2010).

*Chullen, C., Dunford, B. B., Boss, R. W., Angermeier, I., & Boss, A. D. Minimizing deviant behavior in healthcare organizations: The effects of leadership and job design. Presented at the annual Academy of Management Conference, Montreal, Canada (August, 2010).

Boss, R. W., Dunford, B. D., Boss, A. D., & McConkie, M. L. Preserving the peace through organization development: 30 years of successful organizational change. Presented at the annual Academy of Management Conference, Chicago, Illinois (August, 2009).

Zimmerman, R. D., Boswell, W. R., Shipp, A., Dunford, B. B., & Boudreau, J. W. Understanding the relationships between affect-laden dispositions and job search behaviors. Presented at the annual Society for Industrial and Organizational Psychology Conference, New Orleans, LA (April, 2009).

*Chullen, C., Dunford, B. B., & Devine, D. J. You picked the wrong person to mess with: Situational and dispositional determinants of employee commitment to legal claiming. Presented at the annual Society for Industrial and Organizational Psychology Conference, New Orleans, LA (April, 2009).

Dunford, B. B., *Boss, A. D., & Boss, R. W., & Angermeier, I. It pays to treat customers fairly: A field test of third-party organizational justice effects. Presented at the annual Academy of Management Conference, Anaheim, CA (August, 2008).

*Boss, A. D., Dunford, B. B., Boss, R. W., & Angermeier, I. Reaping the benefits of employee trust: Social responsibility outcomes in the healthcare industry. Presented at the annual Academy of Management Conference, Anaheim, CA (August, 2008).

Dunford, B. B., *Boss, A. D., & Boss, R. W. Doing well by doing good: A trust perspective on corporate social responsibility. Presented at the annual Academy of Management Conference, Philadelphia, PA (August, 2007).

*Zhu, L., Dunford, B. B., & Schleicher, D. J. Antecedents of voluntary company stock investment: Who invests and why? Presented at the annual Society for Industrial and Organizational Psychology Conference, New York, NY (April, 2007).

Dunford, B. B., Schleicher, D. J., & *Zhu, L. The relative importance of voluntary stock investment on ownership outcomes. Presented at the annual Society for Industrial and Organizational Psychology Conference, New York, NY (April, 2007).

Dunford, B. B., Schleicher, D. J., & *Zhu, L. Consequences of employee investments in company stock: More harm than good or just necessary? Presented at the annual Labor and Employee Relations Association Conference, Chicago, IL (January, 2007).

Dunford, B. B., & Boudreau, J. W. A behavioral economics perspective on stock option value and voluntary executive turnover. Presented at the annual Academy of Management Conference, New Orleans, LA (August, 2004).

Dunford, B. B., & Boudreau, J. W. Beyond Black-Scholes: Understanding executives' reactions to underwater options. Presented at the annual Academy of Management Conference, Seattle, WA (August, 2003).

Dunford, B. B., Boudreau, J. W., & Boswell, W. R. (2002). When stock options fail to motivate: Attribution and context effects on stock price expectancy. Presented at the annual Academy of Management Conference, Denver, CO (August, 2002).

Boswell, W. R., Boudreau, J. W., & Dunford, B. B. (2002). You're nobody 'til somebody loves you: The use of job search for bargaining leverage. Presented at the annual Academy of Management Conference, Denver, CO (August, 2002).

Boswell, W. R., Boudreau, J. W., & Dunford, B. B. (2002). The relationship between job search objectives and job search behavior. Presented at the annual Society for Industrial and Organizational Psychology Conference, Toronto, ON (April, 2002).

Dunford, B. B., Boudreau, J. W., & Boswell, W. R. (2001). The dark side of stock options: Downside risk and employee separation. Presented at the annual Academy of Management Conference, Washington, D.C. (August, 2001).

Dunford, B. B., & Williams, J. W. (1999). Feedback seeking and the relationship between self and supervisory performance ratings: In support of self-regulation theory. Presented at the annual Society for Industrial and Organizational Psychology Conference, Atlanta, GA (April, 1999).

Symposium Co-Chair (With M. V. Roehling). Legal studies in I/O Psychology: Multiple linkages between law and science. Society for Industrial and Organizational Psychology Conference, Atlanta, GA (April, 1999).

INVITED RESEARCH PRESENTATIONS AND TECHNICAL REPORTS

A Stress Induced Variation Model: Insights on Stress Response in Organizations from Evolutionary Biology. Nanjing University School of Management. 12/ 7/19. Nanjing, Jiangsu China.

How to create and sustain change in manufacturing. Presentation at the Wabash Heartland Manufacturing Group. 8/28/19. West Lafayette, IN.

How to sustain healthcare effectiveness. Regenstrief Institute. 8/31/16. Indianapolis, IN.

The organization made us do it. Smart pump workaround attributions. Becton, Dickinson and Company. Regenstrief Center for Healthcare Engineering, 1/26/16.

Organizational and workaround culture assessment. Cameron Memorial Hospital, Angola, IN. 7/10/15.

How to create and sustain organizational change. Purdue Human Resource Executive Conference. Purdue University, West Lafayette, IN, 11/17/14.

Insights on smart pump workarounds from the organizational sciences. University of Iowa Hospitals and Clinics, Iowa City, IA, 5/6/14.

Leadership, engagement and employee effectiveness. Neeley School of Business, Texas Christian University. 11/13/13. Fort Worth, TX.

Workaround contagion in healthcare: A pilot study of three US health systems. School of Business. Colorado State University. 11/8/13. Fort Collins, CO.

Be Fair, Your Employees Are Watching: An External Third Party Perspective on Organizational Justice. Darden School of Management, University of Virginia. 10/30/13. Charlottesville, VA.

Demanding formalization: A Janus-faced view of workaround contagion. Marriott School of Management, Brigham Young University. 10/14/13. Provo, UT.

Demanding formalization and workarounds in US Health Systems. Infusion Pump Informatics Group meetings. Regenstrief Center for Healthcare Engineering, Purdue University, 9/18/13.

Organizational causes of Workarounds in Healthcare Organizations. Wishard Hospital Practice and Quality Council. Indianapolis, IN. 2/25/13.

Disruptive formalization in healthcare. Infusion Pump Informatics Conference. Purdue University, West Lafayette, IN. 2/13/13.

Evidence based insights on improving reward systems for employee engagement. Krannert HR conference for HR executives. Purdue University, West Lafayette, IN. 9/21/12.

Sharp end user perceptions and smart pump technology: A management perspective on patient safety. Regenstrief Center for Healthcare Engineering, Infusion Pump Informatics Group Spring Meeting, Chicago IL, 2/3/12.

Creating ownership in your organization: Research for executives. The Krannert Executive Education Programs Connection. 1/12.

Be fair, your employees are watching: A test of external third party justice. OBHR area research brown bag. Purdue University, West Lafayette, IN. 12/9/11.

How does team burnout impact team and individual performance? Technical report given to Spartanburg Regional Healthcare System, Spartanburg, SC. 9/9/11.

Generational differences in turnover. Technical report given to Spartanburg Regional Healthcare System. Spartanburg, SC. 3/9/11.

Responses to pay over time” Technical report given to Spartanburg Regional Healthcare System. Spartanburg, SC. 8/19/10.

Be fair to patients...your employees are watching: A third party justice study. Technical report given to Spartanburg Regional Healthcare System. Spartanburg, SC. 8/8/10.

It Pays to Treat Customers Fairly: A Field Test of 3rd Party Justice Effects. Research Colloquia, Department of Psychological Sciences, Purdue University. West Lafayette, IN. 3/5/09.

Out of the money: The impact of stock option value on voluntary executive turnover. Research colloquia, Department of Psychological Sciences, Purdue University, West Lafayette, IN. 1/28/05.

Out of the money: The impact of stock option value on voluntary executive turnover. I/O Psychology Department brown bag series, Indiana University Purdue University Indianapolis, IN. 2/22/05.

Employees as financial investors: Implications for developing an ownership culture. Technical report given to Duke Realty Corporation, Indianapolis, IN. 9/22/05.

MEDIA COVERAGE

Experts suggest resetting tone as Greater Dayton RTA, union resume talks. Dayton Daily News. January 23, 2018.

The “third party” effect. *BizEd Magazine*. September 1, 2015.

When Employee Stock Purchases Aren't a Benefit -- Market Talk. Dow Jones Newswires. August 24, 2015.

A small warning about employee stock ownership. Diane Stafford, Kansas City Star, August 28, 2015.

This syndicated column also appeared in the *Miami Herald*, *Charlotte Observer*, *Lexington Herald Leader*, *Macon Telegraph*, *Modesto Bee*, *Fort Worth Star Telegram*, *Bradenton Herald*, *Idaho Statesman*, and many other newspapers and media outlets.

When workers are owners. *The Economist*, Schumpeter Column, pg. 26, August 22, 2015.

Cost of living chasm buoying tech firms. *Indianapolis Business Journal*, March 31, 2014.

Analysis: Despite crunch, BNY Mellon is a stock-option contrarian. *Reuters*, March 2, 2012.

Small firms get creative to avoid layoffs. *Indianapolis Business Journal*, January 26, 2009.

Underwater stock options drive top executives turnover. *Eureka Alert*, November 20, 2008.

ADMINISTRATIVE EXPERIENCE

Director, Masters of Science in Human Resource Management. Krannert School of Management, Purdue University 2012-2013

Chair, Healthcare Faculty Research Group, Krannert School of Management, Purdue University, 2015-2018.

Advisory Board Member, Regenstrief Center for Healthcare Engineering. Purdue University. 2013-2017.

Director, Residential and Hybrid MBA programs, Krannert School of Management, 2022-present.

RESEARCH INTERESTS

Healthcare management, burnout, leadership, star employees, employee engagement/disengagement, conflict management, multi-level theory, contagion processes in organizations, compensation, strategic human resource management.

PH.D. COMMITTEES

Doctoral Students in OBHR area Krannert School of Management Purdue University

Current

Kinshuk Sharma (committee member)

Graduated

Benjamin Pratt (chair)
Catherine Kleshinski (committee member)
Hongzhi Chen (co-committee chair)
Jared Law-Penrose (committee member)
Matthew Perrigino (chair)
Ahmad Ashkanani (chair)
Patrick Bruning (committee member)
Heidi Bauman (committee member)
Cody L. Chullen (chair)
D. Shaun Hansen (committee member)
Won Jun Kwak (committee member)

SERVICE

- Director, Masters of Science in Human Resource Management. Krannert School of Management, Purdue University 2012-2013
- Advisory Board Member, Regenstrief Center for Healthcare Engineering. Purdue University. 2013-2017.
- Chair, Digital footprint committee, 2020-2021
- Innovation research and teaching committee 2019-2020
- Purdue Committee on Research Integrity, Appointed by Provost Jay Akridge, nominated by Dean David Hummels 2019-2022
- MSHR Review Committee 2017-Present
- University Grievance Committee 2019-2021
- MBA/Weekend MBA Committee 2018-present
- Digital Footprint Committee 2017-2018
- OBHR Faculty Selection Committee 2017
- OBHR PhD Committee 2014- present
- Krannert STAR Policy Review Committee 2016-2017
- Chair, Krannert Healthcare Research Group
- Krannert Liaison to Regenstrief Center for Healthcare Engineering 2013-2018

- Faculty Leadership Team Member, Regenstrief Center for Healthcare Engineering 2014-2018
- Chair, Krannert Healthcare Research Group
- OBHR Area Job Search Selection Committee Co-Chair 2015, Committee Member 2018
- Krannert Continuous Term Lecturer Policy Committee 2013-present
- Advisor of Student Chapter of the Society for Human Resource Management 2012-2013
- Krannert Teaching Evaluations Review Committee Member 2012
- Launching Global Leaders Committee Member 2012
- OBHR Faculty Job Search Selection Committee Member 2012
- OBHR PhD Selection Committee Member 2010-2012, 2014-present
- MSHRM Curriculum Review Committee, 2008-2009
- Graduate Management Admissions Committee, 2006-present
- Guest lecturer, Management 100, 2005-2008
- School Grievance Committee, 2004-2006
- OBHR Guest Speaker Committee, 2005-2006

Professional Service:

- Discussant, Academy of Management annual meetings. August, 2006, Atlanta, Georgia.
- Invited panelist, Academy of Management annual meetings. August 2013, Orlando Florida.
- Volunteer Instructor, Mandela in Washington Program. 2017 Leadership development program for African Entrepreneurs.
- Editorial Board Member: Personnel Psychology, 2015 – Present, Human Resource Management Review, 2016- Present

Ad Hoc Reviewer:

Journals

Harvard Business School Press, 2012-Present
Journal of Management, 2009-Present
Journal of Applied Psychology, 2008-Present
Academy of Management Journal, 2007-Present
Academy of Management Review, 2016-Present
Personnel Review, 2007
Personnel Psychology, 2006-Present
Human Resource Management, 2004-Present
Industrial and Labor Relations Review, 2001-2006
Human Resource Management Journal, 2014-Present

PROFESSIONAL AFFILIATIONS

Academy of Management

GRANTS

Doctoral Fellowship Grant Summer 2015, Regenstrief Center for Healthcare Engineering, Purdue University.

Faculty Fellowship Grant 2014-2015, Regenstrief Center for Healthcare Engineering, Purdue University.

Krannert Summer Research Grants 2007-2013, Krannert School of Management, Purdue University

John and Mary Willis Young Faculty Scholar Award for Excellence in Research (2005), Krannert School of Management, Purdue University

Center for Advanced Human Resource Studies (CAHRS) Research Grant (Fall 2003-Spring 2004). “Executives out of the money: The effects of underwater stock options on turnover and organizational attitudes,” with John Boudreau. Cornell University.

CAHRS Research Grant (Summer 2002-Spring 2003). “*How* you pay matters as much as *how much* you pay: Insights on incentive pay from behavioral economics,” with John Boudreau. Cornell University.

CAHRS Research Grant (Fall 2001-Spring 2002). “Job search in a dynamic economy,” with John Boudreau and Wendy Boswell. Cornell University.

CAHRS Summer Research Grant (Summer 2000). “Job search and the new economy,” with John Boudreau and Wendy Boswell. Cornell University.

ILR Graduate Summer Fellowship (Summer 1999).