

# *Curriculum Vitae*

## Ralph B. Siebert

Professor of Economics  
and  
Director of MS Economics (online and residential)  
Purdue University  
Department of Economics  
Krannert School of Management  
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### PROFESSIONAL EXPERIENCE

#### Positions

- 2018 - present Full Professor (with tenure) at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, Indiana, USA.
- 2017 - present Director of MS Economics (online and residential) at Purdue University, USA (ranked #1 or #2 of all master's online programs).
- 2011 - 2018 Associate Professor (with tenure) at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, Indiana, USA.
- 2004 - 2011 Assistant Professor at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, USA.

#### Education

- Prior to 2004 Junior Research Fellow at Harvard University, Dept. of Economics, USA.  
Junior Research Fellow at Yale University, Dept. of Economics, USA.  
Research Fellow at Social Science Research Center (WZB) and Humboldt-University, Berlin, Germany.  
Ph.D.-thesis on "Innovation, Research Joint Ventures, and Multiproduct Competition" (summa cum laude), Supervisor: Prof. Lars-Hendrik Röller, Humboldt-University Berlin, Germany.

#### Other Positions

- 2020 - present Faculty Affiliate at the Regenstrief Center for Healthcare Engineering at Purdue University (RCHE).
- 2017 – present Associated Scholar at Purdue University Research Center in Economics (PURCE)

2013 - present Visiting Adjunct Associate Professor University of Chicago, Booth School of Business, Chicago, Illinois, USA.

2018 - present Testifying Expert in Antitrust.

2018 – present Associate Expert at ApplEcon Consulting.

2009 - present Research Fellow at CESifo, Munich, Germany.

2002 –Jan 2004 Junior Research Fellow at Harvard University, Dept. of Economics, USA.

### **Editorial Positions**

2021-present Co-editor at the Journal of Economics and Management Strategy

### **More Associate and Visiting Positions, Research Fellowships, Awards**

2020 Purdue Faculty Service Award for online service contributions and Academic Director for MS Econ online program.

#### Further Selected Awards:

John and Mary Willis Young Faculty Scholar Award

Best European Young Economist Award (2 times)

VolkswagenStiftung Award

BMW Award

Social Science Research Center (WZB) Award

#### Further Current and Past Positions:

2013 - 2018 Visiting Associate Professor, Summer teaching at University of Chicago, Booth School of Business, Chicago, Illinois, USA.

2018 Visiting Associate at CESifo, Munich, Germany.

Oct. 2018 Topics in Microeconomics/Micro Sessions at University of Chicago, Booth School of Business, Chicago, Illinois, USA.

Mar 2012 Research Fellow at University of Barcelona, Barcelona, Spain.

Jan-Jun 2010 Research Fellow at University of Toronto, Toronto, Canada.

Jul/Aug 2008 Research Fellow at Ludwig Maximilians University, Munich, Germany.

Oct-Dec 2007 Research Fellow at Center for Economic Studies, Munich, Germany.

Oct-Dec 2006 Research Fellow at European School of Management and Technology (ESMT), Berlin, Germany.

Jul-Aug 2006 Research Fellow at Social Science Research Center (WZB), Berlin, Germany.

Summers 2005-13 Visiting Professor at GISMA, Hannover, Germany.

2002 –Jan 2004 Junior Research Fellow at Harvard University, Dept. of Economics, USA.

- 1998–2002 Junior Research Fellow at Social Science Research Center (WZB) and Humboldt-University, Berlin, Germany
- 2000 Appointed as a Research Affiliate at the Center for Economic Policy Research, London (CEPR)

### **Other professional experience and services**

- 2020 Session Chair at the Innovation Conference at Northwestern University
- 2019 Committee member of the Innovation Conference at Northwestern Univ.  
 Committee member of Associate Dean hire at Purdue University  
 Session Chair at the Innovation Conference at Northwestern University
- 2018 Committee member of online MBA program at Purdue University
- 2018 Committee member of online MS program in Business Analytics at Purdue University
- 2018 Advisory Committee Chair
- 2018 Committee member of the Innovation Conference at Northwestern University  
 Committee member of senior hires at Purdue University  
 Session Chair at the Innovation Conference at Northwestern University
- 2017 Committee member of PhD student recruiting at Purdue University
- 2015 Committee member of the MBA review at Purdue University
- 2015 Committee member of the senior hires at Purdue University
- Prior to 2015 Advisor and Evaluator for EARIE conference in Porto, Portugal  
 Advisor and Evaluator for EARIE conference in Berlin, Germany  
 Local Organizer of annual WZB Conference (joint with CEPR)  
 Representative in the Research Council of WZB  
 Former Editorial Member at the WZB Publication Series  
 Representative in the Research Council of WZB  
 Siemens-Workshop "Berlin 2020 - Creating the Future of Berlin"

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### **RESEARCH AREAS**

- Industrial Organization (theoretical and empirical)
- Health Economics
- Urban and Real Estate Economics
- Business and Economics
- Experimental Economics

Law and Economics

Applied Microeconometrics, Applied Econometrics

Microeconomics

### **Research Topics**

Antitrust and Competition Policy: Licensing, Market Power, Mergers, Pricing, Research Joint Ventures

Auctions: Experiments and Structural Estimation

Dynamic Oligopoly Models: Evolution of Market Structure, Firms' and Market Dynamics

Health and Pharmaceutical Markets: Biotech, Drug Pricing, Licensing and Mergers, Obesity, R&D in Pharmaceuticals

Real Estate/Housing Market: Foreclosure, Imperfect Information on Price and Quality

Innovation: Product- and Process Innovation, Patenting, New Product Introduction, Adoption of New Technologies

Product Market Competition: Multiproduct Competition, Network Effects, Optimal Pricing, Product Differentiation, Price Discrimination

### **Markets of Expertise**

Health and Pharmaceutical Markets

Real Estate Market

Semiconductor Industry

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## **JOURNAL PUBLICATIONS**

*“Spatial Differentiation and Market Power in Input Procurement: Evidence from a Structural Model of the Corn Market”* with Jinho Jung and Juan Sesmero, **American Journal of Agricultural Economics**, forthcoming, 2021

*“Why Do Buyers Pay Different Prices for Comparable Products? A Structural Approach on the Housing Market”*, with Michael J. Seiler, **Journal of Real Estate Finance and Economics**, forthcoming, 2021.

*“What Determines Heterogeneous Merger Effects on Competitive Outcomes?”*, **Journal of Industrial Economics**, forthcoming, 2021.

*“Heterogeneous Foreclosure Discounts of Homes”*, **Journal of Real Estate Research**, 2020.

*“Estimating Differential Dynamic Merger Effects on Market Structure and Entry in Related Markets: Evidence from the Semiconductor Industry”*, **Review of Industrial Organization**, 2019, Vol. 55, pp. 431-458.

*“The Differential Impact of Subsidies on Product Improvements”*, **The Journal of Institutional and Theoretical Economics**, 2019, Vol. 175, pp. 583-616.

*“A Structural Model on the Impact of Prediscovery Licensing and Research Joint Ventures on Innovation and Product Market Efficiency”*, **International Journal of Industrial Organization**, 2017, Vol. 54, pp. 89-124.

*“Dynamic Impact of Uncertainty on R&D Cooperation Formation and Research Performance: Evidence from the Bio-Pharmaceutical Industry”* (with Tannista Banerjee), **Research Policy**, 2017, Vol. 46, pp. 1255-1271.

*“Firm-Specific Time Preferences and Postmerger Firm Performance”* (with Jeremiah Harris), **International Journal of Industrial Organization**, 2017, Vol. 53, pp. 32-62.

*“The Impact of R&D Cooperations and Mergers in Pharmaceuticals on Research Activities and Drugs Offered on the Market”* (with Tannista Banerjee), **Southern Economic Journal**, 2017, Vol. 84, pp. 202-228.

*“What Determines Firms' Choices Between Ex Ante and Ex Post Licensing Agreements?”*, **Journal of Competition Law & Economics**, 2015, Vol. 11, pp. 165–199.

*“Entering New Markets in the Presence of Competition: Price Discrimination versus Cannibalization”*, **Journal of Economics and Management Strategy**, 2015, Vol. 24, pp. 369-389.

*“An Experimental Analysis of the Impact of Information Revelation Policies in Sequential Auctions”* with Timothy N. Cason (Purdue University) and Karthik Kannan (Purdue University), **Management Science**, 2011, Vol. 57, pp. 667-688.

*“Learning-by-Doing and Cannibalization Effects at Multi-Vintage Firms: Evidence from the Semiconductor Industry”*, **The B.E. Journal of Economic Analysis & Policy, Advances Tier, Lead Article**, 2010, Vol. 10, Lead Article, pp. 1-32.

*“Jostling for Advantage or Not: Choosing between Patent Portfolio Races and Ex Ante Licensing”*, with Georg von Graevenitz, **Journal of Economic Behavior and Organization**, Feb. 2010, Vol. 73, pp. 225–245.

*“Why Firms form (or do not form) R&D”* with L.-H. Röller and M. Tombak, **Economic Journal**, July 2007, Vol. 117, pp. 1122-1144.

*“Market Power versus Efficiency Effects of Mergers and Research Joint Ventures: Evidence from the Semiconductor Industry”* with Klaus Gugler, **Review of Economics and Statistics**, 2007, Vol. 89, pp. 645-659.

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**REVISE AND RESUBMITS/ UNDER REVIEW/UNDER REVISION**

*“Dynamic Mergers Effects on R&D Investments and Drug Development across Research Phases in the Pharmaceutical Industry”* with Zhili Tian, **revised and resubmitted, POM.**

*“The Competitive Effects of Declining Entry Costs over Time: Evidence from the Static Random Access Memory Market”*, with An-Hsiang Liu, **revise and resubmit, IJIO.**

*“The Effect of Bargaining Determinants on Pharmaceutical Prices”* with Sebastian Linde and Brandon Norton, **under review.**

*“Switching Beers? A Structural Model on Differential Effects of Switching Costs on Prices and Profits in Competitive Markets”*, with Xiaoyang He, **under review.**

*“Exploring the Incremental Merger Value from Multimarket Channels”*, with Sebastian Linde, **under review.**

*“The Impact of Market Demand and Entry Costs on Market Structure”*, with Christine Zulehner, **under revision.**

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## **OTHER PUBLICATIONS/WORKING PAPERS**

*“Switching Beers? The Effects of Switching Costs on Prices and Profits in Competitive Markets”*, with Xiaoyang He, 2021, CESifo Working Paper, No. 9065.

*“The Competitive Effects of Declining Entry Costs over Time: Evidence from the Static Random Access Memory Market”* with An-Hsiang Liu, 2020, CESifo Working Paper No.8552.

*“Why Do Buyers Pay Different Prices for Comparable Products? Evidence from the Housing Market”* with Michael J. Seiler, 2020, CESifo Working Paper No. 8337.

*“Dynamic Effects of Licensing and Knowledge Transfer across Research Stages: Evidence from the Pharmaceutical Industry”* with Zhili Tian, 2020, CESifo Working Paper No.8311.

*“Spatial Differentiation and Market Power in Input Procurement: Evidence from a Structural Model of the Corn Market”* with Jinho Jung and Juan Sesmero, 2020, CESifo Working Paper No.8088.

*“Dynamic Mergers Effects on R&D Investments and Drug Development across Research Phases in the Pharmaceutical Industry”* with Zhili Tian, 2020, CESifo Working Paper No.8303.

*“The Effect of Bargaining Power Determinants on Pharmaceutical Prices”*, with Sebastian Linde and Brandon Norton, 2019, CESifo Working Paper No. 7988.

*“Heterogeneous Merger Impacts on Competitive Outcomes”*, 2017, CESifo Working Paper No. 6607.

*“Do Mergers Among Multimarket Firms Create Value?”*, with Sebastian Linde, 2016, CESifo Working Paper No. 6139.

*“The Impact of Horizontal Mergers on Market Structure: Evidence from the Semiconductor Industry”*, 2016, CESifo Working Paper No. 5911.

*“Driven by the Discount Factor: Impact of Mergers on Market Performance in the Semiconductor Industry”*, with Jeremiah Harris, 2015, CESifo Working Paper No. 5199.

*“The Impact of Foreclosure on Housing Prices”*, 2015, CESifo Working Paper No. 5196.

*“The Impact of R&D Cooperations on Drug Variety Offered on the Market. Evidence from the Pharmaceutical Industry”*, with Tannista Banerjee, 2014, CESifo Working Paper No. 4567.

*“The Impact of R&D Cooperation on Drug Variety Offered on the Market: Evidence from the Pharmaceutical Industry”*, with Tannista Banerjee, 2013, Auburn Economics Working Paper Series auwp2013-20, Department of Economics, Auburn University.

*“Are Ex Ante and Ex Post Licensing Agreements Useful Instruments to Lessen Uncertainty in R&D?”*, with Tannista Banerjee, 2013, CESifo Working Paper No. 4535.

*“The Impact of Entry Regulation on Total Welfare: A Policy Experiment”*, with An-Hsiang Liu and Christine Zulehner, 2013, CESifo Working Paper No. 4291.

*“An Experimental Study of Information Revelation Policies in Sequential Auctions”*, with Timothy N. Cason and Karthik N. Kannan, 2010, Purdue University Economics Working Papers 1235, Purdue University, Department of Economics.

*“Licensing in the Patent Thicket - Timing and Benefits”*, with Georg von Graevenitz, 2010, MPRA Paper 24007, University Library of Munich, Germany.

*“Learning-by-Doing and Cannibalization Effects at Multi-Vintage Firms: Evidence from the Semiconductor Industry”*, 2010, MPRA Paper 24008, University Library of Munich, Germany.

*“Does Licensing Resolve Hold Up in the Patent Thicket?”*, with Georg von Graevenitz, 2008, Discussion Papers in Business Administration 2104, University of Munich, Munich School of Management.

*“How Licensing Resolves Hold-Up: Evidence from a Dynamic Panel Data Model with Unobserved Heterogeneity”*, with Georg von Graevenitz, 2006, Discussion Paper Series of

SFB/TR 15 Governance and the Efficiency of Economic Systems 105, Free University of Berlin, Humboldt University of Berlin, University of Bonn, University of Mannheim, University of Munich.

*“Jostling for Advantage: Licensing and Entry into Patent Portfolio Races”*, with Georg von Graevenitz, 2006, CEPR Discussion Papers 5753, C.E.P.R. Discussion Papers.

*“Market Power versus Efficiency Effects of Mergers and Research Joint Ventures: Evidence from the Semiconductor Industry”*, with Klaus Gugler, 2004, NBER Working Papers 10323, National Bureau of Economic Research, Inc.

*“The Impact of R&D Subsidies on the Introduction of New Products by Incumbent Firms”*, 2003, CEPR Discussion Papers 4090, C.E.P.R. Discussion Papers.

*“The Introduction of New Product Qualities by Incumbent Firms: Market Proliferation versus Cannibalization”*, 2003, CIG Working Papers SP II 2003-11, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“Learning by Doing and Multiproduction Effects over the Life Cycle: Evidence from the Semiconductor Industry”*, CIG Working Papers FS IV, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“Testing for Asymmetric Dynamic Oligopoly Models”*, with Christine Zulehner, *Computing in Economics and Finance*, 182, Society for Computational Economics.

*“Strategic Choice of Partners: Research Joint Ventures and Market Power”*, with Lars-Hendrik Röller, and Mihkel Tombak, CEPR Discussion Papers 2617, C.E.P.R. Discussion Papers.

*“Multiproduct Firms, Learning by Doing and Price-Cost Margins over the Product Life Cycle: Evidence from the DRAM Industry”*, *Econometric Society World Congress Contributed Papers* 1535, Econometric Society.

*“Why Firms Form Research Joint Ventures: Theory and Evidence”*, with Lars-Hendrik Röller, and Mihkel Tombak, CEPR Discussion Papers 1654, C.E.P.R. Discussion Papers.

*“The Impact of Research Joint Ventures on Firm Performance: An Empirical Assessment”*, CIG Working Papers FS IV, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“International Research Joint Ventures”*, *WZB Bulletin*, Vol. 47, pp. 34-36.

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## WORK IN PROGRESS

*“Drug Price Variations and Competition”*, with Guenter Hitsch, Sebastian Linde and Brandon Norton.



*“Drug Pricing and Price Transparency Policies”*, with Sebastian Linde.

*“Advertising in the Market for Pain Killers”*, with Gordon Klein and Meilin Ma.

*“The Dynamic Effects of Entry in the Ethanol Market”*, with Juan Sesmero and Jinho Jung.

*“The Effects of Private Label Introductions”*, with Meilin Ma.

*“The Impact of Market Demand and Entry Costs on Market Structure”*, with Christine Zulehner

*“The Adoption of New Technologies: Evidence from the Semiconductor Market”*

*“Housing Market Effects in Miami”* (subject to change), with Michael J. Seiler and Liuming Yang.

*“Pricing in the Housing Market”* (subject to change), with Michael J. Seiler, Daniel Winkler, and Bruce L. Gordon.

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## **GRANTS/PROPOSALS**

- NH Grant on Data Access
- Research grant, project “Product Markets, Financial Markets and the Pace of Innovation
- Application for the Funding of a Centre of Health Economics Research Munich Centre for Health Economics
- Biofuels and Biobased Products Development
- Fit Now Grant on Data Access
- Nielsen Grant on Data Access
- PURCE Grant
- Research grant: SSHRC
- Research grant: Austrian Federal Reserve Bank
- CESifo Research Grant
- Medicare Grant
- German Economic Association
- CEPR
- Bayerische Motorenwerke AG, Munich
- Grants submitted to European Commission on behalf of WZB

## **COURSES TAUGHT**

### **PhD, Econ-Master's, MBA-level**

Empirical Industrial Organization, PhD

Industrial Organization, PhD

Econometrics, PhD

Applied Game Theory, MS

Microeconomic Theory (Purdue University, GISMA and University of Chicago), MBA

Topics/Sessions in Microeconomic Theory (University of Chicago), MBA

Managerial Economics and Business Strategy, MBA

Managerial Decision Making, MS

### **Executive MBA level**

Microeconomic Theory

Managerial Economics

Managerial Economics and Business Strategy

Managerial Decision Making

Economic and Social Policy

International/Global Business Management

### **Online**

Applied Game Theory, MS Econ

Microeconomic Theory, MBA

Managerial Economics, MBA

### **Undergraduate level**

Honor's Thesis Course

Microeconomic Theory

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## **COMMITTEE MEMBER FOR PH.D. STUDENTS**

### **COMMITTEE CHAIR, CO-CHAIR**

He, Xiaoyang (exp 2020)

Jung, Jinho (exp 2020)

Norton, Brandon (exp. 2020, Cornerstone Research)

Shimao, Hajime (2018, Santa Fe Institute)

Linde, Sabastian (2017, Grand Valley State University)

Harris, Jeremiah (2014, Kent State University)

Winegar, Ross (2012, Ball State University)

Liu, An-Hsiang (2012, Wuhan University)

#### **COMMITTEE MEMBER**

Jin, Jieqiong (exp. 2022)

Yao, Jixuan (exp. 2022)

Das, Somnath (exp. 2019)

Konsor, Kellie (exp. 2017, Saginaw Valley State University)

Meisner, Andrew (2017, Amazon)

Roy, Moumita (MA: 2017, Bloomsburg University)

Cook, Amanda (2016, Bowling Green State University)

Austin, Joshua (2014, Ohio University)

Yang, Lihong (2013, Renmin University)

Nedelscu, Daniel (2013, University of Oklahoma)

Eminli, Vusal (2013, University of the Pacific)

Banerjee, Tannista (2011, Auburn University)

Nayak, Arnab (2011, Mercer University)

Klose, Bettina (2010, University of Zurich)

Park, Do-Yeun (2009, Korean Institute for Industrial Economics and Trade)

Gupte, Manish (2009, Grand Valley State University)

#### **MENTOR, ADVISORY COMMITTEE MEMBER**

For more than 250 students in the MS econ graduate program

#### **(EXTERNAL) CHAIR OR COMMITTEE MEMBER**

Yao, Jixuan (external, Purdue University, Agricultural Economics)

He, Xiaoyang (exp 2020, external, Purdue University, Agricultural Economics)

Jung, Jinho (exp. 2019, external, Purdue University, Agricultural Economics)

Yang, Nathan (2013, external, University of Toronto, McGill University)

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#### **REFEREE REPORTS**

*Applied Economics, Bulletin of Economic Research, Economic Inquiry, E-Journal, Economic Journal, Economic Theory, Economics of Innovation and New Technology, European Economic Review, German Economic Review, International Economic Review, International Journal of Industrial Organization, International Review of Economics and Finance, Japanese Economic Review, Journal of Economic Research, Journal of Economics and Management Strategy, Journal of European Economic Association.*

*Journal of Industrial Economics, Journal of International Economics, Journal of Institutional and Theoretical Economics, Journal of Regional Science, Journal of Political Economy, Management Science, Managerial and Decision Economics, Production and Operations Management Journal, Quarterly Journal of Economics, Rand Journal of Economics, Research Policy, Review of Industrial Organization, Review of Network Economics, Small Business Economics, Southern Economic Journal.*

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## **HONORS/AWARDS/TEACHING**

2021

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD  
Game Theory, Online Master's Econ

2020

Distinguished teacher for the following courses

Online Micro (3 times), MBA  
Online Managerial Econ and Business Strategies, MBA  
Empirical Industrial Organization, PhD  
Managerial Econ and Business Strategies, Executive weekend MBA  
Game Theory, Online Master's Econ

2019

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD  
Honor's Thesis Course, Undergraduate  
Game Theory, MBA  
Game Theory, Online Master's Econ

2018

Distinguished teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Game Theory, MBA  
Managerial Econ and Business Strategies, MBA, Fall  
Managerial Econ and Business Strategies, MBA, Spring  
Game Theory, Online Master's Econ

2017

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD  
Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Honor's Thesis Course, Undergraduate  
Game Theory, MBA  
Managerial ECON and Business Strategies, MBA

Outstanding teacher for the following courses

Game Theory, Online Master's Econ

2016

Distinguished teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Empirical Industrial Organization, PhD  
Honor's Thesis Course, Undergraduate  
Game Theory, MBA  
Online Game Theory, Master's  
International/Global Business Management, MBA  
Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Empirical Industrial Organization, PhD  
Economic and Social Policy, MBA

2015

Distinguished teacher for the following courses

Game Theory, MBA

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Online Game Theory, Master's

2014

Distinguished teacher for the following courses

Economic and Social Policy, MBA  
Game Theory, MBA  
Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School

Microeconomics, MBA, University of Chicago, Booth School

2013

Distinguished teacher for the following courses

Game Theory, MBA

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School

Microeconomics, MBA, University of Chicago, Booth School

Economic and Social Policy, MBA

Empirical Industrial Organization, PhD

2012

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

Microeconomics, MBA

2011

John and Mary Willis Young Faculty Scholar Award

Distinguished teacher for the following courses

Game Theory, MBA

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

2010

Distinguished teacher for the following courses

Game Theory, MBA

2009

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Game Theory, MBA

2008

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Game Theory, MBA

2007

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

2006

Outstanding teacher for the following courses

Empirical Industrial Organization, PhD

Microeconomics, MBA

2005

Outstanding teacher for the following courses

Microeconomics, MBA

2004

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

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## **MEMBERSHIP**

Member of the senior hiring committee at Purdue University

Member of the MBA review committee at Purdue University

Member of the PhD student hiring committee at Purdue University

Member of the hiring committee at Purdue University

Member of CESifo

Member of the American Economic Association

Member of the Econometric Society

Member of the Royal Economic Society

Member of the German Economic Society

Member of the Canadian Economic Society

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## RECENT CONFERENCES AND SEMINARS

### More or Less in Chronological Order

Antitrust Conference Bates White, Patents Roundtable at Northwestern University, Innovation Conference at Northwestern University, International Industrial Organization Conference in Indianapolis, CESifo Conference (Munich), Roundtable on Technology Standards (Northwestern University), Law and Economics Antitrust Conference (Northwestern University), Amsterdam, Antitrust Conference Bates White, Berkeley, Bozano, Copenhagen, Dublin, ESMT, Free University Berlin, Graz, Hannover, Harvard, Humboldt, Hydra, IIOC Boston, Lausanne, Lisbon, Mainz, Mannheim, Marseille, Munich, NBER, New Orleans, Northeastern, Northwestern, Oxford, Paris, Queen's, Santiago de Compostela, Toulouse, Turin, Vienna, Washington, Yale, Antitrust Conference Bates White, Conference on Innovation Economics, Conference on Software and Business Method Patents, Northwestern University, CESifo Conference in Munich, Germany, Conference on Innovation Economics, Conference on Software and Business Method Patents, Northwestern University, IUPUI, University of Toronto, Northwestern University

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## SUMMER SCHOOLS

Summer School in Toulouse on Regulation of European Markets (instructors: Profs. Mark Armstrong, Helmuth Cremer, Claude Crampes, Marc Ivaldi, Paul Klemperer, Jean-Jacques Laffont, Patrick Legros, Jean-Charles Rochet, Jean Tirole).

Summer School in Copenhagen on Empirical Research in Industrial Economics (instructors: Profs. Paul Geroski, Charles Holt, and Stephen Martin).

Summer School in Lisbon on Empirical structural models of Industrial Organization (instructors: Profs. Ariel Pakes and Frank Wolak).

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## WORK EXPERIENCE, COMPANIES

- Co-founder and President of “Presence Known Safety, LLC.”
- Mercedes Benz (Manufacturer, Automobiles)
- Volkswagen (Manufacturer, Automobiles)
- Obi (Retailer)
- Alfred Teves (Manufacturer, Auto Parts Supplier)

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## LANGUAGES



- German (native),
- English (fluent),
- French (intermediate),
- Spanish (intermediate)
- Latin (intermediate).