

# *Curriculum Vitae*

## Ralph B. Siebert

Professor of Economics  
and  
Director of MS Economics (online and residential)  
Purdue University  
Department of Economics  
Krannert School of Management  
West Lafayette, Indiana 47907-2056  
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### PROFESSIONAL EXPERIENCE

#### Main Positions

- 2018 - present Full Professor (with tenure) at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, Indiana, USA.
- 2017 - present Director of MS Economics (online and residential) at Purdue University, USA (ranked #1 or #2 of all master's online programs).
- 2011 - 2018 Associate Professor (with tenure) at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, Indiana, USA.
- 2004 - 2011 Assistant Professor at Purdue University, Krannert School of Management, Dept. of Economics, West Lafayette, USA.

#### Further Positions

- 2022- present Appointed University Faculty Scholar at Purdue University
- 2022- present Affiliate Faculty Membership at the Krenicki Center for Business Analytics & Machine Learning
- 2022- present Affiliate Faculty Membership at the Regenstrief Center for Healthcare Engineering at Purdue University (RCHE).
- 2022 Chair of Committee for Krannert Research Data Initiative
- 2020 - present Faculty Membership at the Regenstrief Center for Healthcare Engineering at Purdue University (RCHE).
- 2017-present Chair of Advisory Committee for MS Econ Students

2017 – present Associated Scholar at Purdue University Research Center in Economics (PURCE)

2013 - present Visiting Adjunct Associate Professor University of Chicago, Booth School of Business, Chicago, Illinois, USA.

2018 - present Testifying Expert in Antitrust.

2018 – present Associate Expert at ApplEcon Consulting.

2009 - present Research Fellow at CESifo, Munich, Germany.

2002 –Jan 2004 Junior Research Fellow at Harvard University, Dept. of Economics, USA.

### **Editorial Positions**

2021-present Co-editor at the Journal of Economics and Management Strategy

### **Past Education and Research Fellowships**

University Faculty Scholar Award at Purdue University

Junior Research Fellow at Harvard University, Dept. of Economics, USA.

Junior Research Fellow at Yale University, Dept. of Economics, USA.

Research Fellow at Social Science Research Center (WZB) and Humboldt-University, Berlin, Germany.

Ph.D.-thesis on "Innovation, Research Joint Ventures, and Multiproduct Competition" (summa cum laude), Supervisor: Prof. Lars-Hendrik Röller, Humboldt-University Berlin, Germany.

### **More Associate and Visiting Positions, Research Fellowships, Awards**

2022 University Faculty Scholar Award at Purdue University

Recognized Distinguished Teacher in Online Programs

2020 Purdue Faculty Service Award for online service contributions and Academic Director for MS Econ online program.

#### Further Selected Awards:

John and Mary Willis Young Faculty Scholar Award

Best European Young Economist Award (2 times)

VolkswagenStiftung Award

BMW Award

Social Science Research Center (WZB) Award

#### Further Positions:

2013 - 2018 Visiting Associate Professor, Summer teaching at University of Chicago, Booth School of Business, Chicago, Illinois, USA.

2018 Visiting Associate at CESifo, Munich, Germany.

Oct. 2018 Topics in Microeconomics/Micro Sessions at University of Chicago, Booth School of Business, Chicago, Illinois, USA.

Mar 2012 Research Fellow at University of Barcelona, Barcelona, Spain.

Jan-Jun 2010 Research Fellow at University of Toronto, Toronto, Canada.

Jul/Aug 2008 Research Fellow at Ludwig Maximilians University, Munich, Germany.

Oct-Dec 2007 Research Fellow at Center for Economic Studies, Munich, Germany.

Oct-Dec 2006 Research Fellow at European School of Management and Technology (ESMT), Berlin, Germany.

Jul-Aug 2006 Research Fellow at Social Science Research Center (WZB), Berlin, Germany.

Summers 2005-13 Visiting Professor at GISMA, Hannover, Germany.

2002 –Jan 2004 Junior Research Fellow at Harvard University, Dept. of Economics, USA.

1998–2002 Junior Research Fellow at Social Science Research Center (WZB) and Humboldt-University, Berlin, Germany

2000 Appointed as a Research Affiliate at the Center for Economic Policy Research, London (CEPR)

**Other Professional Experience and Services**

2022 Chair of Committee for Krannert Research Data Initiative

2017-present Chair of Advisory Committee for MS Econ Students

2021 Committee member of junior hire at Purdue University

2020 Session Chair at the Innovation Conference at Northwestern University

2019 Committee member of the Innovation Conference at Northwestern Univ.  
 Committee member of Associate Dean hire at Purdue University  
 Session Chair at the Innovation Conference at Northwestern University

2018 Committee member of online MBA program at Purdue University

2018 Committee member of online MS program in Business Analytics at Purdue University

2018 Advisory Committee Chair

2018 Committee member of the Innovation Conference at Northwestern University  
 Committee member of senior hires at Purdue University  
 Session Chair at the Innovation Conference at Northwestern University

2017 Committee member of PhD student recruiting at Purdue University

2015 Committee member of the MBA review at Purdue University

2015 Committee member of the senior hires at Purdue University  
Prior to 2015 Advisor and Evaluator for EARIE conference in Porto, Portugal  
Advisor and Evaluator for EARIE conference in Berlin, Germany  
Local Organizer of annual WZB Conference (joint with CEPR)  
Representative in the Research Council of WZB  
Former Editorial Member at the WZB Publication Series  
Representative in the Research Council of WZB  
Siemens-Workshop "Berlin 2020 - Creating the Future of Berlin"

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## **RESEARCH AREAS**

Industrial Organization (theoretical and empirical)  
Health Economics  
Urban and Real Estate Economics  
Business and Economics  
Experimental Economics  
Law and Economics  
Applied Microeconometrics, Applied Econometrics  
Microeconomics

## **Research Topics**

Antitrust and Competition Policy: Licensing, Market Power, Mergers, Pricing, Research Joint Ventures  
Auctions: Experiments and Structural Estimation  
Dynamic Oligopoly Models: Evolution of Market Structure, Firms' and Market Dynamics  
Health and Pharmaceutical Markets: Biotech, Drug Pricing, Licensing and Mergers, Obesity, R&D in Pharmaceuticals  
Real Estate/Housing Market: Foreclosure, Imperfect Information on Price and Quality  
Innovation: Product- and Process Innovation, Patenting, New Product Introduction, Adoption of New Technologies  
Product Market Competition: Multiproduct Competition, Network Effects, Optimal Pricing, Product Differentiation, Price Discrimination

## **Markets of Expertise**

Health and Pharmaceutical Markets  
Real Estate Market  
Semiconductor Industry

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## JOURNAL PUBLICATIONS

The Competitive Effects of Declining Entry Costs over Time: Evidence from the Static Random Access Memory Market, with An-Hsiang Liu, **International Journal of Industrial Organization**, 2021.

“What Determines Heterogeneous Merger Effects on Competitive Outcomes?”, **Journal of Industrial Economics**, 2021.

“Heterogeneous Foreclosure Discounts of Homes”, **Journal of Real Estate Research**, 2021.

“Spatial Differentiation and Market Power in Input Procurement: Evidence from a Structural Model of the Corn Market” with Jinho Jung and Juan Sesmero, **American Journal of Agricultural Economics**, 2021

“Why Do Buyers Pay Different Prices for Comparable Products? A Structural Approach on the Housing Market”, with Michael J. Seiler, **Journal of Real Estate Finance and Economics**, 2021.

“Estimating Differential Dynamic Merger Effects on Market Structure and Entry in Related Markets: Evidence from the Semiconductor Industry”, **Review of Industrial Organization**, 2019, Vol. 55, pp. 431-458.

“The Differential Impact of Subsidies on Product Improvements”, **The Journal of Institutional and Theoretical Economics**, 2019, Vol. 175, pp. 583-616.

“A Structural Model on the Impact of Prediscovery Licensing and Research Joint Ventures on Innovation and Product Market Efficiency”, **International Journal of Industrial Organization**, 2017, Vol. 54, pp. 89-124.

“Dynamic Impact of Uncertainty on R&D Cooperation Formation and Research Performance: Evidence from the Bio-Pharmaceutical Industry” (with Tannista Banerjee), **Research Policy**, 2017, Vol. 46, pp. 1255-1271.

“Firm-Specific Time Preferences and Postmerger Firm Performance” (with Jeremiah Harris), **International Journal of Industrial Organization**, 2017, Vol. 53, pp. 32-62.

“The Impact of R&D Cooperations and Mergers in Pharmaceuticals on Research Activities and Drugs Offered on the Market” (with Tannista Banerjee), **Southern Economic Journal**, 2017, Vol. 84, pp. 202-228.

“What Determines Firms' Choices Between Ex Ante and Ex Post Licensing Agreements?”, **Journal of Competition Law & Economics**, 2015, Vol. 11, pp. 165–199.

*“Entering New Markets in the Presence of Competition: Price Discrimination versus Cannibalization”*, **Journal of Economics and Management Strategy**, 2015, Vol. 24, pp. 369-389.

*“An Experimental Analysis of the Impact of Information Revelation Policies in Sequential Auctions”* with Timothy N. Cason (Purdue University) and Karthik Kannan (Purdue University), **Management Science**, 2011, Vol. 57, pp. 667-688.

*“Learning-by-Doing and Cannibalization Effects at Multi-Vintage Firms: Evidence from the Semiconductor Industry”*, **The B.E. Journal of Economic Analysis & Policy, Advances Tier, Lead Article**, 2010, Vol. 10, Lead Article, pp. 1-32.

*“Jostling for Advantage or Not: Choosing between Patent Portfolio Races and Ex Ante Licensing”*, with Georg von Graevenitz, **Journal of Economic Behavior and Organization**, Feb. 2010, Vol. 73, pp. 225–245.

*“Why Firms form (or do not form) RJVs”* with L.-H. Röller and M. Tombak, **Economic Journal**, July 2007, Vol. 117, pp. 1122-1144.

*“Market Power versus Efficiency Effects of Mergers and Research Joint Ventures: Evidence from the Semiconductor Industry”* with Klaus Gugler, **Review of Economics and Statistics**, 2007, Vol. 89, pp. 645-659.

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## OTHER PUBLICATIONS

*“The Impact of Private Label Introduction on Assortment, Prices, and Profits of Retailers”*, with Meilin Ma, 2021, *CESifo Working Paper No. 9380*.

*“Exploring the Heterogeneous Effects of State Price Transparency Laws on Charge Prices, Negotiated Prices, and Operating Costs”*, with Sebastian Linde, 2021, *CESifo Working Paper No. 9348*.

*“Switching Beers? The Effects of Switching Costs on Prices and Profits in Competitive Markets”*, with Xiaoyang He, 2021, *CESifo Working Paper, No. 9065*.

*“The Competitive Effects of Declining Entry Costs over Time: Evidence from the Static Random Access Memory Market”* with An-Hsiang Liu, 2020, *CESifo Working Paper No. 8552*.

*“Why Do Buyers Pay Different Prices for Comparable Products? Evidence from the Housing Market”* with Michael J. Seiler, 2020, *CESifo Working Paper No. 8337*.

*“Dynamic Effects of Licensing and Knowledge Transfer across Research Stages: Evidence from the Pharmaceutical Industry”* with Zhili Tian, 2020, *CESifo Working Paper No. 8311*.

*“Spatial Differentiation and Market Power in Input Procurement: Evidence from a Structural Model of the Corn Market”* with Jinho Jung and Juan Sesmero, 2020, CESifo Working Paper No.8088.

*“Dynamic Mergers Effects on R&D Investments and Drug Development across Research Phases in the Pharmaceutical Industry”* with Zhili Tian, 2020, CESifo Working Paper No.8303.

*“The Effect of Bargaining Power Determinants on Pharmaceutical Prices”*, with Sebastian Linde and Brandon Norton, 2019, CESifo Working Paper No. 7988.

*“Heterogeneous Merger Impacts on Competitive Outcomes”*, 2017, CESifo Working Paper No. 6607.

*“Do Mergers Among Multimarket Firms Create Value?”*, with Sebastian Linde, 2016, CESifo Working Paper No. 6139.

*“The Impact of Horizontal Mergers on Market Structure: Evidence from the Semiconductor Industry”*, 2016, CESifo Working Paper No. 5911.

*“Driven by the Discount Factor: Impact of Mergers on Market Performance in the Semiconductor Industry”*, with Jeremiah Harris, 2015, CESifo Working Paper No. 5199.

*“The Impact of Foreclosure on Housing Prices”*, 2015, CESifo Working Paper No. 5196.

*“The Impact of R&D Cooperations on Drug Variety Offered on the Market. Evidence from the Pharmaceutical Industry”*, with Tannista Banerjee, 2014, CESifo Working Paper No. 4567.

*“The Impact of R&D Cooperation on Drug Variety Offered on the Market: Evidence from the Pharmaceutical Industry”*, with Tannista Banerjee, 2013, Auburn Economics Working Paper Series auwp2013-20, Department of Economics, Auburn University.

*“Are Ex Ante and Ex Post Licensing Agreements Useful Instruments to Lessen Uncertainty in R&D?”*, with Tannista Banerjee, 2013, CESifo Working Paper No. 4535.

*“The Impact of Entry Regulation on Total Welfare: A Policy Experiment”*, with An-Hsiang Liu and Christine Zulehner, 2013, CESifo Working Paper No. 4291.

*“An Experimental Study of Information Revelation Policies in Sequential Auctions”*, with Timothy N. Cason and Karthik N. Kannan, 2010, Purdue University Economics Working Papers 1235, Purdue University, Department of Economics.

*“Licensing in the Patent Thicket - Timing and Benefits”*, with Georg von Graevenitz, 2010, MPRA Paper 24007, University Library of Munich, Germany.

*“Learning-by-Doing and Cannibalization Effects at Multi-Vintage Firms: Evidence from the Semiconductor Industry”*, 2010, MPRA Paper 24008, University Library of Munich, Germany.

*“Does Licensing Resolve Hold Up in the Patent Thicket?”*, with Georg von Graevenitz, 2008, Discussion Papers in Business Administration 2104, University of Munich, Munich School of Management.

*“How Licensing Resolves Hold-Up: Evidence from a Dynamic Panel Data Model with Unobserved Heterogeneity”*, with Georg von Graevenitz, 2006, Discussion Paper Series of SFB/TR 15 Governance and the Efficiency of Economic Systems 105, Free University of Berlin, Humboldt University of Berlin, University of Bonn, University of Mannheim, University of Munich.

*“Jostling for Advantage: Licensing and Entry into Patent Portfolio Races”*, with Georg von Graevenitz, 2006, CEPR Discussion Papers 5753, C.E.P.R. Discussion Papers.

*“Market Power versus Efficiency Effects of Mergers and Research Joint Ventures: Evidence from the Semiconductor Industry”*, with Klaus Gugler, 2004, NBER Working Papers 10323, National Bureau of Economic Research, Inc.

*“The Impact of R&D Subsidies on the Introduction of New Products by Incumbent Firms”*, 2003, CEPR Discussion Papers 4090, C.E.P.R. Discussion Papers.

*“The Introduction of New Product Qualities by Incumbent Firms: Market Proliferation versus Cannibalization”*, 2003, CIG Working Papers SP II 2003-11, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“Learning by Doing and Multiproduction Effects over the Life Cycle: Evidence from the Semiconductor Industry”*, CIG Working Papers FS IV, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“Testing for Asymmetric Dynamic Oligopoly Models”*, with Christine Zulehner, Computing in Economics and Finance, 182, Society for Computational Economics.

*“Strategic Choice of Partners: Research Joint Ventures and Market Power”*, with Lars-Hendrik Röller, and Mihkel Tombak, CEPR Discussion Papers 2617, C.E.P.R. Discussion Papers.

*“Multiproduct Firms, Learning by Doing and Price-Cost Margins over the Product Life Cycle: Evidence from the DRAM Industry”*, Econometric Society World Congress Contributed Papers 1535, Econometric Society.

*“Why Firms Form Research Joint Ventures: Theory and Evidence”*, with Lars-Hendrik Röller, and Mihkel Tombak, CEPR Discussion Papers 1654, C.E.P.R. Discussion Papers.



*“The Impact of Research Joint Ventures on Firm Performance: An Empirical Assessment”*, CIG Working Papers FS IV, Wissenschaftszentrum Berlin (WZB), Research Unit: Competition and Innovation (CIG).

*“International Research Joint Ventures”*, WZB Bulletin, Vol. 47, pp. 34-36.

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## **REVISE AND RESUBMITS/ UNDER REVIEW/UNDER REVISION**

*“Exploring the Incremental Merger Value from Multimarket Channels”*, with Sebastian Linde, **revise and resubmit at International Journal of Industrial Organization**.

*“The Impact of Private Label Introduction on Assortment, Prices, and Profits of Retailers”*, with Meilin Ma, **under review**.

*“The Effect of Bargaining Determinants on Pharmaceutical Prices”* with Sebastian Linde and Brandon Norton, **under review**.

*“Switching Beers? A Structural Model on Differential Effects of Switching Costs on Prices and Profits in Competitive Markets”*, with Xiaoyang He, **under review**.

*“Merger Effects on Financial and Drug Development Capabilities across Research Phases in the Pharmaceutical Industry”* with Zhili Tian, **under revision**.

*“Dynamic Effects of Licensing and Knowledge Transfer across Research Stages: Evidence from the Pharmaceutical Industry”* with Zhili Tian, **under revision**.

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## **WORK IN PROGRESS**

*“The Diffusion of Electric Vehicles under Tax Credit and CAFE Standard”*, Jixuan Yao and Michael Delgado.

*“The Dynamic Effects of Entry in the Ethanol Market”*, with Juan Sesmero and Jinho Jung.

*“Drug Pricing and Price Transparency Policies”*, with Sebastian Linde.

*“Drug Price Variations and Competition”*, with Guenter Hitsch, Sebastian Linde and Brandon Norton.

*“Pain Killers”*, with Gordon Klein and Meilin Ma.

*“The Impact of Market Demand and Entry Costs on Market Structure”*

*“The Adoption of New Technologies: Evidence from the Semiconductor Market”*

*“Housing Market Effects in Miami” (subject to change), with Michael J. Seiler and Liuming Yang.*

*“Pricing in the Housing Market” (subject to change), with Michael J. Seiler, Daniel Winkler, and Bruce L. Gordon.*

*“The Effect of Relationship Status on Real Estate Markets” (subject to change), with Sung Joo Kim.*

*“Excess Supply in Real Estate Markets” (subject to change).*

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## **GRANTS/PROPOSALS**

- NH Grant on Data Access
- Research grant, project “Product Markets, Financial Markets and the Pace of Innovation
- Application for the Funding of a Centre of Health Economics Research Munich Centre for Health Economics
- Biofuels and Biobased Products Development
- Fit Now Grant on Data Access
- Nielsen Grant on Data Access
- PURCE Grant
- Research grant: SSHRC
- Research grant: Austrian Federal Reserve Bank
- CESifo Research Grant
- Medicare Grant
- German Economic Association
- CEPR
- Bayerische Motorenwerke AG, Munich
- Grants submitted to European Commission on behalf of WZB

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## **COURSES TAUGHT**

### **PhD, Econ-Master’s, MBA-level**

Empirical Industrial Organization, PhD

Industrial Organization, PhD

Econometrics, PhD

Applied Game Theory, MS

Microeconomic Theory (Purdue University, GISMA and University of Chicago), MBA  
Topics/Sessions in Microeconomic Theory (University of Chicago), MBA  
Managerial Economics and Business Strategy, MBA  
Managerial Decision Making, MS

**Executive MBA level**

Microeconomic Theory  
Managerial Economics  
Managerial Economics and Business Strategy  
Managerial Decision Making  
Economic and Social Policy  
International/Global Business Management

**Online**

Applied Game Theory, MS Econ  
Microeconomic Theory, MBA  
Managerial Economics, MBA

**Undergraduate level**

Honor's Thesis Course  
Microeconomic Theory

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**COMMITTEE MEMBER FOR PH.D. STUDENTS**

**COMMITTEE CHAIR, CO-CHAIR**

Jung, Jinho (2020, Purdue University)  
He, Xiaoyang (2020, Insurance Company)  
Norton, Brandon (2020, Cornerstone Research)  
Shimao, Hajime (2018, Santa Fe Institute)  
Linde, Sabastian (2017, Grand Valley State University)  
Harris, Jeremiah (2014, Kent State University)  
Winegar, Ross (2012, Ball State University)  
Liu, An-Hsiang (2012, Wuhan University)

**COMMITTEE MEMBER**

Zhou, Xiaoyan (exp. 2024)  
Jin, Jieqiong (exp. 2022)  
Yao, Jixuan (2021, Amazon)  
Das, Somnath (2019)

Konsor, Kellie (2017, Saginaw Valley State University)  
Meisner, Andrew (2017, Amazon)  
Roy, Moumita (MA: 2017, Bloomsburg University)  
Cook, Amanda (2016, Bowling Green State University)  
Austin, Joshua (2014, Ohio University)  
Yang, Lihong (2013, Renmin University)  
Nedelscu, Daniel (2013, University of Oklahoma)  
Eminli, Vusal (2013, University of the Pacific)  
Banerjee, Tannista (2011, Auburn University)  
Nayak, Arnab (2011, Mercer University)  
Klose, Bettina (2010, University of Zurich)  
Park, Do-Yeun (2009, Korean Institute for Industrial Economics and Trade)  
Gupte, Manish (2009, Grand Valley State University)

#### **MENTOR, ADVISORY COMMITTEE MEMBER**

For more than 250 students in the MS econ graduate program

#### **(EXTERNAL) CHAIR OR COMMITTEE MEMBER**

Yao, Jixuan (external, Purdue University, Agricultural Economics)  
He, Xiaoyang (exp 2020, external, Purdue University, Agricultural Economics)  
Jung, Jinho (exp. 2019, external, Purdue University, Agricultural Economics)  
Yang, Nathan (2013, external, University of Toronto, McGill University)

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#### **REFEREE REPORTS**

##### *In Alphabetical Order*

*Applied Economics, Bulletin of Economic Research, Economic Inquiry, E-Journal, Economic Journal, Economic Theory, Economics of Innovation and New Technology, European Economic Review, German Economic Review, International Economic Review, International Journal of Industrial Organization, International Review of Economics and Finance, Japanese Economic Review, Journal of Economic Research, Journal of Economics and Management Strategy, Journal of European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Institutional and Theoretical Economics, Journal of Regional Science, Journal of Political Economy, Management Science, Managerial and Decision Economics, Production and Operations Management Journal, Quarterly Journal of Economics, Rand Journal of Economics, Research Policy, Review of Industrial Organization, Review of Network Economics, Small Business Economics, Southern Economic Journal.*

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## **HONORS/AWARDS/TEACHING**

2021

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Managerial Econ and Business Strategies, Executive weekend MBA

Game Theory, Online Master's Econ

Online Micro (3 times), MBA

Online Managerial Econ and Business Strategies, MBA

2020

Distinguished teacher for the following courses

Online Micro (3 times), MBA

Online Managerial Econ and Business Strategies, MBA

Empirical Industrial Organization, PhD

Managerial Econ and Business Strategies, Executive weekend MBA

Game Theory, Online Master's Econ

2019

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Honor's Thesis Course, Undergraduate

Game Theory, MBA

Game Theory, Online Master's Econ

2018

Distinguished teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School

Microeconomics, MBA, University of Chicago, Booth School

Game Theory, MBA

Managerial Econ and Business Strategies, MBA, Fall

Managerial Econ and Business Strategies, MBA, Spring

Game Theory, Online Master's Econ

2017

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Honor's Thesis Course, Undergraduate  
Game Theory, MBA  
Managerial ECON and Business Strategies, MBA

Outstanding teacher for the following courses

Game Theory, Online Master's Econ

2016

Distinguished teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Empirical Industrial Organization, PhD  
Honor's Thesis Course, Undergraduate  
Game Theory, MBA  
Online Game Theory, Master's  
International/Global Business Management, MBA  
Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Empirical Industrial Organization, PhD  
Economic and Social Policy, MBA

2015

Distinguished teacher for the following courses

Game Theory, MBA

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School  
Microeconomics, MBA, University of Chicago, Booth School  
Online Game Theory, Master's

2014

Distinguished teacher for the following courses

Economic and Social Policy, MBA  
Game Theory, MBA  
Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School

Microeconomics, MBA, University of Chicago, Booth School

2013

Distinguished teacher for the following courses

Game Theory, MBA

Outstanding teacher for the following courses

Microeconomics, MBA, University of Chicago, Booth School

Microeconomics, MBA, University of Chicago, Booth School

Economic and Social Policy, MBA

Empirical Industrial Organization, PhD

2012

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

Microeconomics, MBA

2011

John and Mary Willis Young Faculty Scholar Award

Distinguished teacher for the following courses

Game Theory, MBA

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

2010

Distinguished teacher for the following courses

Game Theory, MBA

2009

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Game Theory, MBA

2008

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Game Theory, MBA

2007

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

Outstanding teacher for the following courses

Microeconomics, MBA

Microeconomics, MBA

2006

Outstanding teacher for the following courses

Empirical Industrial Organization, PhD

Microeconomics, MBA

2005

Outstanding teacher for the following courses

Microeconomics, MBA

2004

Distinguished teacher for the following courses

Empirical Industrial Organization, PhD

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**MEMBERSHIP**

Member of the senior hiring committee at Purdue University

Member of the MBA review committee at Purdue University

Member of the PhD student hiring committee at Purdue University

Member of the hiring committee at Purdue University

Member of CESifo

Member of the American Economic Association

Member of the Econometric Society

Member of the Royal Economic Society

Member of the German Economic Society

Member of the Canadian Economic Society



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## RECENT VISITS, CONFERENCES AND SEMINARS

### In 2021:

*“The Impact of Private Label Introduction on Assortment, Prices, and Profits of Retailers”*, presented at the AAEA annual conference 2021. Date: Aug 2, 2021. Location: Austin, TX

*“Spatial Differentiation and Market Power in Input Procurement: Evidence from a Structural Model of the Corn Market”* with Jinho Jung and Juan Sesmero, Apr 21st, 2021, Universidad de Antioquia, Colombia

*“Dynamic Mergers Effects on R&D Investments and Drug Development across Research Phases in the Pharmaceutical Industry”* with Zhili Tian, presented on August 20, 2021, at the Fourteenth Innovation Economics Conference, Northwestern University and Searle Center.

### Further Recent In Alphabetical Order

*Antitrust Conference Bates White, AAEA, Amsterdam, Berkeley, Boston, Bozano, CESifo Conference (Munich), Copenhagen, Dublin, EARIE, ESEM, ESMT, Free University Berlin, Graz, Hannover, Harvard, Humboldt, Hydra, IIOC, IUPUI, Innovation Conference at Northwestern University, Law and Economics Antitrust Conference (Northwestern University), Lisbon, Mainz, Mannheim, Marseille, Munich, NBER, New Orleans, Northeastern, Northwestern, Oxford, Patents Roundtable at Northwestern University, Paris, Queen’s, Roundtable on Technology Standards (Northwestern University), Santiago de Compostela, Toronto, Toulouse, Turin, Vienna, Washington, Yale, Conference on Innovation Economics, Conference on Software and Business Method Patents*

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## SUMMER SCHOOLS

Summer School in Toulouse on Regulation of European Markets (instructors: Profs. Mark Armstrong, Helmuth Cremer, Claude Crampes, Marc Ivaldi, Paul Klemperer, Jean-Jacques Laffont, Patrick Legros, Jean-Charles Rochet, Jean Tirole).

Summer School in Copenhagen on Empirical Research in Industrial Economics (instructors: Profs. Paul Geroski, Charles Holt, and Stephen Martin).

Summer School in Lisbon on Empirical structural models of Industrial Organization (instructors: Profs. Ariel Pakes and Frank Wolak).

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## WORK EXPERIENCE, COMPANIES

- Co-founder and President of “Presence Known Safety, LLC.”

- Mercedes Benz (Manufacturer, Automobiles)
  - Volkswagen (Manufacturer, Automobiles)
  - Obi (Retailer)
  - Alfred Teves (Manufacturer, Auto Parts Supplier)
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## **LANGUAGES**

- German (native),
- English (fluent),
- French (intermediate),
- Spanish (intermediate)
- Latin (intermediate).