

# Career Guide Company Research Worksheet

Name of Company: **ABC Supply**

1 . Company web address **<https://www.abcsupply.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Keith Rozolis**

5 . Location of headquarters (city, state, country)? **Beloit, WI, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Home Roofing and siding**

12 . List three top competitors of this company?

## **Andersen Corporation, Builders FirstSource Inc., Ferguson Enterprises**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Belden**

1 . Company web address **<https://www.belden.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **John Stroup**

5 . Location of headquarters (city, state, country)? **St. Louis, MO, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE: BDC**

i . Most recent Stock price closing = **\$43.75**/share (Date: **1/8/2021**)

ii . 52-Week High = **\$56.939999999999998**/share; Low = **\$25.539999999999999**/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Data Cables, Electrical Connectors**

12 . List three top competitors of this company?

**Amphenol Corp., LS Cable & System Ltd., NKT A/S**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **BKD CPAs & Advisors**

1 . Company web address **<https://www.bkd.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Ted Dickman**

5 . Location of headquarters (city, state, country)? **Springfield, MO, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Audit & Accounting, Consulting**

12 . List three top competitors of this company?

**EY, PWC, Plante Moran**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Consolidated Electrical Distributors**

1 . Company web address **<https://cedcareers.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Kurt Lasher**

5 . Location of headquarters (city, state, country)? **Irving, TX, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Electric Cable**

12 . List three top competitors of this company?

**Greybar Electric Co. Inc, Sonepar USA, WESCO Distribution Inc**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **David J. Joseph Company**

1 . Company web address **<https://www.djj.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Mark Schaefer**

5 . Location of headquarters (city, state, country)? **Cincinnati, OH, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Scrap metal recycling, scrap metal brokerage**

12 . List three top competitors of this company?

**Trademark Metals Recycling, Schnitzer Steel, River Metals Recycling**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Dayton Freight Lines Inc**

1 . Company web address **<https://www.daytonfreight.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Thomas Cronin Jr.**

5 . Location of headquarters (city, state, country)? **Dayton, OH, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## Ground Logistics

12 . List three top competitors of this company?

## UPS, FedEx, Pitt Ohio Transportation Group

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Enfocus**

1 . Company web address **<https://www.enfocus.com/en>**

2 . Company annual sales = \$

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3 . Number of employees =

4 . Chief Executive Officer (CEO) name?

5 . Location of headquarters (city, state, country)? **Gent, Belgium**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**PDF validation, Process Automation**

12 . List three top competitors of this company?

**Adobe**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **enVista LLC**

1 . Company web address **<https://www.envistacorp.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Jim Barnes**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Unified Commerce Platform, Supply Chain Consulting**

12 . List three top competitors of this company?

**Shopify**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Epic**

1 . Company web address **<https://www.epic.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Judith Jaulkner**

5 . Location of headquarters (city, state, country)? **Verona, WI, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Electronic Medical Record Software, Cloud Hosting**

12 . List three top competitors of this company?

**Cerner, Allscripts, athenahealth**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Land O'Lakes, Inc**

1 . Company web address **<https://www.landolakesinc.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Beth Ford**

5 . Location of headquarters (city, state, country)? **Arden Hills, Minnesota, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**FARM LABOR REFORM IS CRITICAL, SAY LAND O'LAKES, AFBF LEADERS (Successful Farming)**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Dairy products (butter, cream, cheese), Eggs**

12 . List three top competitors of this company?

**Dean Foods, Dairy Farmers of America (DFA), Fonterra**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **PricewaterhouseCoopers**

1 . Company web address **<https://www.pwc.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Robert Moritz**

5 . Location of headquarters (city, state, country)? **London, England**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Peeking into 2021: Green bonds to reach US\$500 billion per year, solar on track to outrank oil and gas (PV magazine)**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Audits, Management Consulting**

12 . List three top competitors of this company?

**Deloitte, EY, KPMG**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Sonepar**

1 . Company web address **<https://www.soneparusa.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Philippe Delpech (CEO Global), Rob Taylor (President, North America)**

5 . Location of headquarters (city, state, country)? **Global - Paris, France; USA- Charleston, SC**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Sonepar USA Makes Strategic Leadership Changes (Industrial Distribution, June, 2020)**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**electrical & energy distribution, industrial controls & automation, building automation & construction, lighting, cables & wires, safety & tools, heating, ventilation & air conditioning and renewable energy**

12 . List three top competitors of this company?

**Arrow Electronics, WESCO, Kemet**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Sponsel CPA Group**

1 . Company web address **<https://www.sponselcpagroup.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **11-100**

4 . Chief Executive Officer (CEO) name? **Tom Sponsel (Managing Partner)**

5 . Location of headquarters (city, state, country)? **Indianapolis, Indiana**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Sponsel CPA Group Adds Woodruff as Partner (InsideIndianaBusiness, 2019)**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Accounting**

12 . List three top competitors of this company?

**CPA's, Novotny CPA group, Bowman & Company**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Target Corporation**

1 . Company web address **<https://corporate.target.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Brian Cornell**

5 . Location of headquarters (city, state, country)? **Minneapolis, MN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$196.99000000000001**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$199.96000000000001**/share; Low = **\$90.17000000000002**/share

iii . P/E Ratio = **26.37**

9 . Recent headlines about this company and your source?

**"Target's same-store sales up 17% over the holidays as it holds on to some of its pandemic gains" - CNBC ; "It's not even Valentine's Day and Target has already decided stores will be closed on Thanksgiving Day 2021" - USA Today**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Retail, Department Store**

12 . List three top competitors of this company?

**Walmart, Costco, Amazon**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **The Sherwin-Williams Company**

1 . Company web address **<https://www.sherwin-williams.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **John Morikis**

5 . Location of headquarters (city, state, country)? **Cleveland, Ohio**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$726.4099999999997**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$758**/share; Low = **\$325.43000000000001**/share

iii . P/E Ratio = **35.73**

9 . Recent headlines about this company and your source?

**"Sherwin-Williams Just Launched Sanitizing Paint That Helps Reduce the Spread of Germs." -WSMV Nashville ;**

**"Sherwin-Williams gets \$70 million in interest-free state loans for new Cleveland headquarters" - cleveland.com**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Paint, Industrial Coatings**

12 . List three top competitors of this company?

**PPG, Rust-Oleum, RPM International Inc.**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **US Foods**

1 . Company web address **<https://www.usfoods.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Pietro Satriano**

5 . Location of headquarters (city, state, country)? **Rosemont, IL**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$35.90999999999997**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$42.280000000000001**/share; Low = **\$8.320000000000003**/share

iii . P/E Ratio = **N/A**

9 . Recent headlines about this company and your source?

**"US Foods exceeds \$35 million for COVID-19 hunger relief" - Chicago Daily Herald**

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Food Supplier and Distributor**

12 . List three top competitors of this company?

**Performance Food Group, Sysco, Gordon Food Service**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **4Flow Inc.**

1 . Company web address **<https://www.4flow.com/index.html>**

2 . Company annual sales = \$

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3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Kai Althoff**

5 . Location of headquarters (city, state, country)? **Berlin, Germany**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## Supply Chain Management

12 . List three top competitors of this company?

## FourKites, project44, Flexport

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **BKD CPAs & Advisors**

1 . Company web address **<https://www.bkd.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Ted Dickman**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Accounting Services**

12 . List three top competitors of this company?

**CliftonLarsonAllen, Dixon Hughes Goodman, Moss Adams**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Blue & Co.**

1 . Company web address **<https://www.blueandco.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Bradley Shaw**

5 . Location of headquarters (city, state, country)? **Carmel, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Accounting Services**

12 . List three top competitors of this company?

## **GreerWalker, CCR, HW&Co.**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Fischer Homes**

1 . Company web address **<https://www.fischerhomes.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Bob Hawksley**

5 . Location of headquarters (city, state, country)? **Crestview Hills, KY**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Residential Construction**

12 . List three top competitors of this company?

**Stanley Martin Companies, Richmond American Homes, Century Communities**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Hormel Foods**

1 . Company web address **<https://www.hormelfoods.com/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Jim Snee**

5 . Location of headquarters (city, state, country)? **Austin, MN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

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7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$44.00999999999998**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$52.96999999999999**/share; Low = **\$39.00999999999998**/share

iii . P/E Ratio = **26.45**

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## **Food Processing**

12 . List three top competitors of this company?

**Tyson Foods, Smithfield Foods, Conagra Brands**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **IU Health**

1 . Company web address **<https://iuhealth.org/>**

2 . Company annual sales = \$

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3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Dennis Murphy**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

## Healthcare

12 . List three top competitors of this company?

**Froedtert & The Medical College, Community Health Network, OU Medicine**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Federal Deposit Insurance Corporation (FDIC)**

1 . Company web address **<https://www.fdic.gov/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Jelena McWilliams**

5 . Location of headquarters (city, state, country)? **Washington, DC**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**FDIC Finalizes Changes to Brokered Deposits Restrictions (Lexology)**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Provide deposit Insurance; examines and supervises financial institutions for safety**

12 . List three top competitors of this company?

**Office of the Comptroller of the Currency; National Credit Union Administration; Federal Reserve Bank**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Fischer homes**

1 . Company web address **<https://www.fischerhomes.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Tim McMahon**

5 . Location of headquarters (city, state, country)? **Erlanger, KY**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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---

11 . List two products and/or services this company provides?

**New construction & pre-built homes**

12 . List three top competitors of this company?

**Stanley Martin Companies, Richmond American Homes, Century Communities**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Guys and Dollies LLC**

1 . Company web address **<https://www.guysanddollies.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1-10**

4 . Chief Executive Officer (CEO) name?

5 . Location of headquarters (city, state, country)? **Bloomington, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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---

11 . List two products and/or services this company provides?

**Pickup & Delivery Shipping Services for Students**

12 . List three top competitors of this company?

**Two Men and a Truck, U-Haul, Soft Touch Moving & Storage Co**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Hormel Foods Corporation**

1 . Company web address **<https://www.hormelfoods.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Jim Snee**

5 . Location of headquarters (city, state, country)? **Austin, MN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$44.00999999999998**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$52.96999999999999**/share; Low = **\$39.00999999999998**/share

iii . P/E Ratio = **26.43**

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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---

11 . List two products and/or services this company provides?

**Deli meat, Pantry food items**

12 . List three top competitors of this company?

**Butterball, Conagra Brands, General Mills**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Katz, Sapper & Miller**

1 . Company web address **<https://www.ksmcpa.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Tim Cook**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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---

11 . List two products and/or services this company provides?

**Consulting, Tax & Audit Services**

12 . List three top competitors of this company?

**UHY Advisors, BKD, and Moss Adams**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Northwestern Mutual**

1 . Company web address **<https://www.northwesternmutual.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **John E. Schlifske**

5 . Location of headquarters (city, state, country)? **Milwaukee, WI**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Financial Services, Life Insurance**

12 . List three top competitors of this company?

**New York Life Insurance Company, Prudential, MetLife**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Patrick Industries, Inc.**

1 . Company web address **<https://patrickind.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Todd M. Cleveland**

5 . Location of headquarters (city, state, country)? **Elkhart, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NASDAQ**

i . Most recent Stock price closing = **\$71.5**/share (Date: **1/13/2021**)

ii . 52-Week High = **\$74.920000000000002**/share; Low = **\$16.699999999999999**/share

iii . P/E Ratio = **21.15**

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Building Materials, Furnishings**

12 . List three top competitors of this company?

**Fletcher Building Limited, Huttig Building Products, Masco**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Plante Moran**

1 . Company web address **<https://www.plantemoran.com/>**

2 . Company annual sales = \$

---

3 . Number of employees =

4 . Chief Executive Officer (CEO) name? **Anthony Belloli**

5 . Location of headquarters (city, state, country)? **Southfield, MI**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Plante Moran named a top 10 construction accounting firm by Construction Executive (Plante Moran)**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Financial services, Wealth Management**

12 . List three top competitors of this company?

**Moss Adams, Blum Shapiro, UHY Advisors**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Protective Insurance**

1 . Company web address **<https://www.protectiveinsurance.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Jeremy Johnson**

5 . Location of headquarters (city, state, country)? **Carmel, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NASDAQ**

i . Most recent Stock price closing = **\$14.279999999999999**/share (Date: **1/14/2021**)

ii . 52-Week High = **\$17.300000000000001**/share; Low = **\$10.23**/share

iii . P/E Ratio = **N/A**

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Insurance, Loss Prevention & Safety Services**

12 . List three top competitors of this company?

**Ohio Mutual Insurance, Insurors, National Interstate Insurance**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Somerset CPAs and Advisors**

1 . Company web address **<https://somersecpas.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **11-100**

4 . Chief Executive Officer (CEO) name? **Patrick J. Early, CPA**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Financial Advisory; Tax & Audit Services**

12 . List three top competitors of this company?

**Katz, Sapper, & Miller; Blue & Co; CapinCrouse LLC**

13 . Make a list of a few potential questions you would ask at these companies.

---

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Equity Methods, LLC**

1 . Company web address **<https://www.equitymethods.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Takis Makridis**

5 . Location of headquarters (city, state, country)? **Scottsdale, AZ**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**valuation, financial reporting, and human resources advisory services**

12 . List three top competitors of this company?

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Evonik**

1 . Company web address **<https://corporate.evonik.com/en>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Christian Kullmann**

5 . Location of headquarters (city, state, country)? **Essen, NRW**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, Germany: Xetra**

i . Most recent Stock price closing = **\$0/share** (Date: **1/31/2021**)

ii . 52-Week High = **\$0/share**; Low = **\$0/share**

iii . P/E Ratio = **22.69**

9 . Recent headlines about this company and your source?

**Evonik buys polymers business from Durect Corp. [<https://www.medicaldesignandoutsourcing.com/evonik-buys-polymers-business-from-durect-corp/>]**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Manufacturing and Industrial chemicals & coatings**

12 . List three top competitors of this company?

**Wacker Chemie, Eastman, BASF**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **GEICO**

1 . Company web address **www.geico.com**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Todd Combs**

5 . Location of headquarters (city, state, country)? **Chevy Chase, MD**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Full service insurance (auto, home, life, etc.)**

12 . List three top competitors of this company?

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Indiana INTERNnet**

1 . Company web address **https://www.indianaintern.net/**

2 . Company annual sales = \$

---

3 . Number of employees = **1-10**

4 . Chief Executive Officer (CEO) name? **Mike Slocum**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Free internship matching services, career database**

12 . List three top competitors of this company?

**Ascend Indiana, ZipRecruiter, RMA Search Firm**

13 . Make a list of a few potential questions you would ask at these companies.

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---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **KCoe Isom**

1 . Company web address **http://www.kcoe.com**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Jeff Wald**

5 . Location of headquarters (city, state, country)? **Loveland, CO**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Xero Partners with K-Coe Isom [https://www.cpapracticeadvisor.com/firm-management/news/21140246/xero-partners-with-kcoe-isom]**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Accounting & CPA consulting**

12 . List three top competitors of this company?

**RSM US, AGH, BKD**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **L3Harris Technologies**

1 . Company web address **<https://www.l3harris.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **William M. Brown**

5 . Location of headquarters (city, state, country)? **Melbourne, Florida**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$173.5/share (Date: 2/1/2021)**

ii . 52-Week High = **\$230.99000000000001/share**; Low = **\$142.00999999999999/share**

iii . P/E Ratio = **24.99**

9 . Recent headlines about this company and your source?

**L3Harris unveils NGSW-FC system [<https://www.janes.com/defence-news/news-detail/l3harris-unveils-next-generation-squad-weapon-fire-control-system>]**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Defense & Space technology and solutions**

12 . List three top competitors of this company?

**Lockheed Martin, Raytheon, Northrup Grumman**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Thomas Quinlan**

1 . Company web address **<http://www.lsc.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Thomas J. Quinlan III**

5 . Location of headquarters (city, state, country)? **Chicago, IL**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, OTC: LKSDQ**

i . Most recent Stock price closing = **\$0.0263**/share (Date: **2/1/2021**)

ii . 52-Week High = **\$0.3343999999999998**/share; Low = **\$0.01**/share

iii . P/E Ratio = **N/A**

9 . Recent headlines about this company and your source?

**Spartanburg LSC Communications plant to close, idle 401 workers**

**[<https://www.goupstate.com/story/news/local/2021/01/21/spartanburg-lsc-communications-plant-close-idle-401-workers/4218938001/>]**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Print & Digital Media Solutions**

12 . List three top competitors of this company?

**RRD, Quad, Walsworth Publishing**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Aldi, Inc**

1 . Company web address **<https://careers.aldi.us/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Marc Heußinger**

5 . Location of headquarters (city, state, country)? **Essen, Germany**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**"Aldi becomes latest company to pay employees to take Covid-19 vaccine." - NBC News**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Grocer**

12 . List three top competitors of this company?

**Walmart, Kroger, Tesco**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Amazon**

1 . Company web address **https://www.amazon.jobs/**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Jeff Bezos**

5 . Location of headquarters (city, state, country)? **Seattle, WA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NASDAQ**

i . Most recent Stock price closing = **\$3342.8800000000001**/share (Date: **2/1/2021**)

ii . 52-Week High = **\$3552.25**/share; Low = **\$1626.03**/share

iii . P/E Ratio = **99.54**

9 . Recent headlines about this company and your source?

**"Amazon employees approve of company's COVID response, new survey says." - Business Insider**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**E-commerce, cloud computing**

12 . List three top competitors of this company?

**Alibaba, Ebay, Walmart**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Ascend Indiana**

1 . Company web address **<https://ascendindiana.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **11-100**

4 . Chief Executive Officer (CEO) name? **Jason Kloth**

5 . Location of headquarters (city, state, country)? **Indianapolis, Indiana**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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---

11 . List two products and/or services this company provides?

## **Human Resources & Staffing, Business Services**

12 . List three top competitors of this company?

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Aurora Parts**

1 . Company web address **<https://www.auroraparts.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Brad Fulkerson**

5 . Location of headquarters (city, state, country)? **Lebanon, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**"PACCAR and Aurora Form Strategic Partnership to Develop Autonomous Trucks" - businesswire**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Motor Vehicle Parts**

12 . List three top competitors of this company?

**Wheeler Bros., Tractor and Grader Supplies, Stens**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Buckle**

1 . Company web address **<https://www.buckle.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Dennis Nelson**

5 . Location of headquarters (city, state, country)? **Kearney, Nebraska**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$37.57999999999998**/share (Date: **2/1/2021**)

ii . 52-Week High = **\$42.35999999999999**/share; Low = **\$11.76**/share

iii . P/E Ratio = **16.73**

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

## **Retail**

12 . List three top competitors of this company?

**Bob's Stores, The Talbots, Aeropostale**

13 . Make a list of a few potential questions you would ask at these companies.

---

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Caliber Smart**

1 . Company web address **<https://calibersmart.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **11-100**

4 . Chief Executive Officer (CEO) name? **Mike Hammond**

5 . Location of headquarters (city, state, country)? **Rexburg, Idaho**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Communications, DTC Sales Force**

12 . List three top competitors of this company?

**Malouf, Lifetime Productions, BlenderBottle Company**

13 . Make a list of a few potential questions you would ask at these companies.

---

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Caterpillar**

1 . Company web address **<https://www.caterpillar.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Jim Umpleby**

5 . Location of headquarters (city, state, country)? **Peoria, IL**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$184.72/share** (Date: **2/1/2021**)

ii . 52-Week High = **\$200.16999999999999/share**; Low = **\$87.5/share**

iii . P/E Ratio = **35.16**

9 . Recent headlines about this company and your source?

**"Caterpillar Acquires Weir Oil & Gas, Launches SPM Oil & Gas" - Yahoo Finance**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Industrial Machinery Equipment Manufacturing**

12 . List three top competitors of this company?

**Komatsu, Shanghai Diesel Engine Co, JCB**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Cleveland-Cliffs Inc**

1 . Company web address **<http://www.clevelandcliffs.com/English/home/default.aspx>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Lourenco Goncalves**

5 . Location of headquarters (city, state, country)? **Cleveland, OH**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$15.300000000000001**/share (Date: **2/2/2021**)

ii . 52-Week High = **\$18.559999999999999**/share; Low = **\$3.1200000000000001**/share

iii . P/E Ratio = **NA**

9 . Recent headlines about this company and your source?

**Cleveland-Cliffs, Inc Soars 2.22% on February 1st <https://www.equities.com/news/cleveland-cliffs-inc-clf-soars-2-22-on-february-01>**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Raw building materials, steel solutions**

12 . List three top competitors of this company?

**iron Ore Company of Canada, Vale, ferreexpo**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Crowe LLP**

1 . Company web address **<https://www.crowe.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **James L. Powers**

5 . Location of headquarters (city, state, country)? **Chicago, IL**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**Crowe LLP makes Promotion <https://www.insideindianabusiness.com/story/42713428/crowe-llp-makes-promotions>**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Accounting, Consulting, technology**

12 . List three top competitors of this company?

**Alta Vista Technology, AcctTwo, Bench**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---



# Career Guide Company Research Worksheet

Name of Company: **Cummins Inc (IT)**

1 . Company web address **<https://www.cummins.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Tom Linebarger**

5 . Location of headquarters (city, state, country)? **Columbus, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$233.97**/share (Date: **2/2/2021**)

ii . 52-Week High = **\$248.03**/share; Low = **\$102.76000000000001**/share

iii . P/E Ratio = **22.04**

9 . Recent headlines about this company and your source?

**Cummins Chief Administrative Officer Announces Retirement**

**<https://www.localnewsdigital.com/2021/02/03/cummins-chief-administrative-officer-announces-retirement/>**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Manufacturing of Engines and Power systems**

12 . List three top competitors of this company?

**Daimler, Caterpillar, Ford**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **CVS Health**

1 . Company web address **<https://cvshealth.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Karen Lynch**

5 . Location of headquarters (city, state, country)? **Woonsocket, RI**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$71.79999999999997**/share (Date: **2/2/2021**)

ii . 52-Week High = **\$76.260000000000005**/share; Low = **\$52.299999999999997**/share

iii . P/E Ratio = **11.85**

9 . Recent headlines about this company and your source?

**CVS Health to Administer COVID-19 vaccine at (multiple locations) Multiple Sources**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Pharmacy, wellness services**

12 . List three top competitors of this company?

**Anthem, RiteAid, Unitedhealth Group**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Dauby, OConnor, and Zaleski**

1 . Company web address **https://doz.net/**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Gemi Ozdemir**

5 . Location of headquarters (city, state, country)? **Carmel, IN**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**None of significance in past year**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Accounting, Auditing, Consulting**

12 . List three top competitors of this company?

**Dalby, Wendland, and Co; Legacy Professional; PFK O'Connor Davies**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Emerson**

1 . Company web address **<https://www.emerson.com/en-us/global>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **David Farr**

5 . Location of headquarters (city, state, country)? **St. Louis**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$83.78000000000001**/share (Date: **2/2/2021**)

ii . 52-Week High = **\$84.39000000000001**/share; Low = **\$38.07999999999998**/share

iii . P/E Ratio = **25.86**

9 . Recent headlines about this company and your source?

**[https://www.stltoday.com/business/local/emerson-profit-rises-for-farrs-last-call-ive-never-believed-in-long-drawn-out-successions/article\\_1b5f8c21-407f-5c98-ad00-f021cfe17f6c.html](https://www.stltoday.com/business/local/emerson-profit-rises-for-farrs-last-call-ive-never-believed-in-long-drawn-out-successions/article_1b5f8c21-407f-5c98-ad00-f021cfe17f6c.html)**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**engineering and Project consulting**

12 . List three top competitors of this company?

**Schneider Electric, GE Digital, Eaton**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **NTT DATA Services, Inc.**

1 . Company web address **<https://us.nttdata.com/en>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Bob Pryor**

5 . Location of headquarters (city, state, country)? **Plano, TX, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, Tokyo Stock Exchange**

i . Most recent Stock price closing = **\$0/share** (Date: **2/2/2021**)

ii . 52-Week High = **\$0/share**; Low = **\$0/share**

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

**NTT DATA partnering with FAST to aid life insurers (<https://us.nttdata.com/en/news/press-release/2021/january/ntt-data-and-fast>)**

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Cloud Services, Digital Transformations**

12 . List three top competitors of this company?

**Cisco, AWS, Oracle**

13 . Make a list of a few potential questions you would ask at these companies.

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---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Oracle America, Inc**

1 . Company web address **<https://www.oracle.com/corporate/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Lawrence Ellison**

5 . Location of headquarters (city, state, country)? **Austin, TX, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$62.36999999999997**/share (Date: **2/2/2021**)

ii . 52-Week High = **\$66.200000000000003**/share; Low = **\$39.710000000000001**/share

iii . P/E Ratio = **18.98**

9 . Recent headlines about this company and your source?

**Oracle Cloud Manages COVID-19 Vaccination Program in the US**

**(<https://www.oracle.com/news/announcement/oracle-cloud-manages-covid-19-vaccination-program-121520.html>)**

10 . List two questions you would ask this company based on what you saw in the news?

---

11 . List two products and/or services this company provides?

**Database management software and hardware**

12 . List three top competitors of this company?

**AWS, Microsoft, IBM**

13 . Make a list of a few potential questions you would ask at these companies.

---

14 . What is the company's ranking in the industry?

---

# Career Guide Company Research Worksheet

Name of Company: **Republic Airways**

1 . Company web address **rjet.com**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Bryan Bedford**

5 . Location of headquarters (city, state, country)? **Indianapolis, IN, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

## **Regional Flights**

12 . List three top competitors of this company?

## **SkyWest, Air Wisconsin, Empire Airlines**

13 . Make a list of a few potential questions you would ask at these companies.

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---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Scotlynn USA Division**

1 . Company web address **scotlynn.com**

2 . Company annual sales = \$

---

3 . Number of employees = **101-1,000**

4 . Chief Executive Officer (CEO) name? **Scott Biddle**

5 . Location of headquarters (city, state, country)? **Fort Meyers, FL, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

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11 . List two products and/or services this company provides?

**Refrigerated freight, Regional Delivery**

12 . List three top competitors of this company?

**UPS, XPO Logistics, JB Hunt**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

---



# Career Guide Company Research Worksheet

Name of Company: **Thrivent Financial**

1 . Company web address **<https://www.thrivent.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **1,001-10,000**

4 . Chief Executive Officer (CEO) name? **Teresa Rasmussen**

5 . Location of headquarters (city, state, country)? **Minneapolis, MN, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **No,**

i . Most recent Stock price closing = \$/share (Date: )

ii . 52-Week High = \$/share; Low = \$/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Insurance products, investment products**

12 . List three top competitors of this company?

**Northwestern Mutual, Edward Jones, Fidelity**

13 . Make a list of a few potential questions you would ask at these companies.

---

---

14 . What is the company's ranking in the industry?

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# Career Guide Company Research Worksheet

Name of Company: **Zimmer Biomet**

1 . Company web address **<https://www.zimmerbiomet.com/>**

2 . Company annual sales = \$

---

3 . Number of employees = **10,001+**

4 . Chief Executive Officer (CEO) name? **Bryan Hanson**

5 . Location of headquarters (city, state, country)? **Warsaw, IN, USA**

6 . Give the name and contact information of the person to whom you would send your cover letter and resume if you were applying for an employment opportunity?

---

7 . Is the contact person a Krannert Alum? ☐ Yes ☐ No

8 . Is this company publicly traded and if so which exchange and how listed? **Yes, NYSE**

i . Most recent Stock price closing = **\$160.72999999999999**/share (Date: **2/4/2021**)

ii . 52-Week High = **\$165.93000000000001**/share; Low = **\$74.370000000000005**/share

iii . P/E Ratio =

9 . Recent headlines about this company and your source?

10 . List two questions you would ask this company based on what you saw in the news?

---

---

11 . List two products and/or services this company provides?

**Care Management Systems, Healthcare Robotics**

12 . List three top competitors of this company?

**Stryker, Medtronic, GE Healthcare**

13 . Make a list of a few potential questions you would ask at these companies.

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14 . What is the company's ranking in the industry?

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